

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE  
05 FEB 14 AM 9:58

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Hurt, Norton &amp; Associates, Inc.</b>			
2. Registrant Address <input checked="" type="checkbox"/> Check if different than previously reported Address <b>503 Capitol Court, NE Suite 200</b> City <b>Washington</b> State/Zip (or Country) <b>DC 20002</b>			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name <b>Katharine C. Wood</b>	Telephone <b>202-543-9398</b>	E-mail (optional) <b>kcw@HurtNorton.com</b>	5. Senate ID <b>18980-33</b>
7. Client Name <input type="checkbox"/> Self <b>The Coca-Cola Company</b>			6. House ID <b>33643011</b>

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30) ☐ OR Year End (July 1-

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date \_\_\_\_\_

11. No Lo

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p align="center"><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center"><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for descriptive</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA de</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section the Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section Internal Revenue Code</p>
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Signature Katharine C. Wood Date 2/15/2005

Printed Name and Title Katharine C. Wood - Secretary/Treasurer

Registrant Name: Hurt, Norton & Associates, Inc.

Client Name: The Coca-Cola Company

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BEV (one per page)

16. Specific Lobbying issues

**Support of contractor sales through Department of Defense and military service outlets**

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

**Department of Defense  
House of Representatives  
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>Hurt, Robert H.</b>	
<b>Norton, Frank</b>	
<b>Siracuse, Helen C.</b>	
<b>Takakoshi, William K.</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature Katharine C. Wood Date 2/15/2005

Printed Name and Title Katharine C. Wood - Secretary/Treasurer