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## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

|   |  |  |                                      |
|---|--|--|--------------------------------------|
| 1. Registrant Name<br><b>Venable, Baetjer, Howard &amp; Civiletti, L.L.P.</b>   |  |  |                                      |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported<br>Address <b>1201 New York Avenue, N.W.</b> Suite <b>1000</b><br>City <b>Washington</b> State/Zip (or Country) <b>DC 20005</b> U.S.A. |  |  |                                      |
| 3. Principal Place of Business (if different from line 2)<br>City _____ State/Zip (or Country) _____  |  |  |                                      |
| 4. Contact Name<br><b>James Burnley</b>   |  |  | 5. Senate ID #<br><b>41682-00645</b> |
| Telephone<br><b>(202) 962-4054</b>  |  |  | E-mail (optional)                    |
| 7. Client Name <input type="checkbox"/> Self<br><b>Norfolk Southern Corporation</b>   |  |  | 6. House ID #<br><b>30511073</b>     |

**TYPE OF REPORT** 8. Year 2002 Midyear (January 1-June 30)  OR Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobby

### INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| 12. Lobbying Firms  | 13. Organizations   |
|---|---|
| <b>INCOME</b> relating to lobbying activities for this reporting period was:  | <b>EXPENSES</b> relating to lobbying activities for this reporting period were:                               |
| Less than \$10,000 <input type="checkbox"/>   | Less than \$10,000 <input type="checkbox"/>   |
| \$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$30,000.00</u><br>Income (nearest \$20,000)  | \$10,000 or more <input type="checkbox"/> >> \$ _____<br>Expenses (nearest \$20,000)                          |
| Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for description of     |
|   | <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definit                                 |
|   | <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033 of the Internal Revenue Code   |
|   | <input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code |

Signature \_\_\_\_\_ Date 8/14/2002



Registrant Name: Venable, Baetjer, Howard & Civiletti, L.L.P.

Client Name: Norfolk Southern Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code RRR (one per page)

16. Specific Lobbying issues

17. House(s) of Congress and Federal agencies contacted  Check if None  
**Department of Transportation**

18. Name of each individual who acted as a lobbyist in this issue area

| Name                       | Covered Official Position (if applicable) |
|----------------------------|---|
| <b>Burnley, James</b>      |   |
| <b>McLaughlin, Michael</b> |   |
| <b>Pitts, James</b>        |   |
|                            |   |
|                            |   |
|                            |   |
|                            |   |
|                            |   |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/14/2002

