

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE

06 FEB 15 AM 11:31

# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant name <b>UPS (United Parcel Service)</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>55 Glenlake Parkway, NE Atlanta GA 30328 USA</b>			
3. Principal place of business (if different than line 2) <b>316 Pennsylvania Ave., SE DC 20003 USA</b>			
4a. Contact Name <b>Ms. Sharen Kinney</b>	b. Telephone number <b>202-675-1712</b>	c. E-mail <b>sakinney@ups.com</b>	5. Senate ID #
7. Client Name <input checked="" type="checkbox"/> Self <b>UPS (United Parcel Service)</b>			6. House ID # <b>30712000</b>

**TYPE OF REPORT** 8. Year 2005 Midyear (January 1-June 30) ☐ OR Year End (July 1-December 31) ☐  
9. Check if this filing amends a previously filed version of this report ☐  
10. Check if this is a Termination Report ☐ ⇨ Termination Date \_\_\_\_\_ 11. No Lobbying Activity ☐

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
<b>INCOME</b> relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	<b>EXPENSES</b> relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>1,497,640</u> <b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options: <input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definitions only <input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6033(b)(8) of Internal Revenue Code <input checked="" type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162(e) of the Internal Revenue Code

Edit Form >

Signature Arnold Wellman Date 2/6/06  
Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide the information as requested. Attach additional page(s) as needed.

15. General issue area code AVI - Aviation/Aircraft/Airlines (one per page)

16. Specific lobbying issues

HR 2649, HR 2044, HR 2688, HR 3065, S 1052, S 1102  
Bilateral Rights  
FAA Night Tower Closures  
Midway Island Airfield  
Technology Issues

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House Commerce Dept.  
Senate TSA  
FAA  
DOT  
Homeland Security  
State Department

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Robert	Bergman	Mr.	
Michael	Francesconi	Mr.	
Dana	Richardson	Ms.	
Royal	Roth	Mr.	
Arnold	Wellman	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title **Arnold Wellman, Vice President, Corporate Public Affairs**

0000073465



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code POS - Postal (one per page)

16. Specific lobbying issues

HR 22  
S 662  
Retail access

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate  
Treasury  
White House  
GAO

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Mark	Alagna	Mr.	
Betty	Amend	Ms.	
Sheryl	Bonilla	Mrs.	
Thomas	Jensen	Mr.	
Nicholas	Lewis	Mr.	
Charles	Meyers	Mr.	
Royal	Roth	Mr.	
Arnold	Wellman	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000073466

Printed Name and Title **Arnold Wellman, Vice President, Corporate Public Affairs**



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code.** Information as requested. Attach additional page(s) as needed.

15. General issue area code ENG - Energy/Nuclear (one per page)

16. Specific lobbying issues

Fuel Cell Legislation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

DOE

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Mark	Alagna	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None





Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code RET - Retirement (one per page)

16. Specific lobbying issues

HR 2830  
HR 3108  
S 1783

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate  
Office of the Vice President

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Mark	Alagna	Mr.	
Thomas	Jensen	Mr.	
Michael	Kiely	Mr.	
Nicholas	Lewis	Mr.	
Royal	Roth	Mr.	
Arnold	Wellman	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

10000073468



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code BUD - Budget/Appropriations (one per page)

16. Specific lobbying issues

HR 2360  
HR 3058

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Robert	Bergman	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

0000073469



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** information as requested. Attach additional page(s) as needed.

15. General issue area code FOO - Food Industry (Safety, Labeling, etc.) (one per page)

16. Specific lobbying issues

HR 2744  
FDA Rule Implementing Bioterrorism Act  
49 C.F.R. 373.101 and 373.103

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate  
FDA

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Robert	Bergman	Mr.	
Diaz	Leo	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code.** Information as requested. Attach additional page(s) as needed.

15. General issue area code INS - Insurance (one per page)

16. Specific lobbying issues

HR 3065  
HR 4314  
S 1102  
S 467

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Robert	Bergman	Mr.	
Royal	Roth	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000073471





Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide the information as requested. Attach additional page(s) as needed.

15. General issue area code LBR - Labor Issues/Antitrust/Workplace (one per page)

16. Specific lobbying issues

S 1083  
Railway Labor Act  
Multi-employer Pension Plan Reform

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Robert	Bergman	Mr.	
Sheryl	Bonilla	Mrs.	
Marcel	Dubois	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

1000073472

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code.** information as requested. Attach additional page(s) as needed.

15. General issue area code PHA - Pharmacy (one per page)

16. Specific lobbying issues

Internet Sale of Pharmaceuticals  
Pedigree Legislation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Robert	Bergman	Mr.	
Charles	Meyers	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000073473



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide the information as requested. Attach additional page(s) as needed.

15. General issue area code ROD - Roads/Highway (one per page)

16. Specific lobbying issues

Fuel surcharge legislation

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Robert Bergman Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title **Arnold Wellman, Vice President, Corporate Public Affairs**

0000073474



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide the information as requested. Attach additional page(s) as needed.

15. General issue area code TOB - Tobacco (one per page)

16. Specific lobbying issues

Internet Tobacco Sales

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Robert	Bergman	Mr.	
Sheryl	Bonilla	Mrs.	
Lisa	Hamilton	Ms.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000073475





Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code.** Information as requested. Attach additional page(s) as needed.

15. General issue area code HOM - Homeland Security (one per page)

16. Specific lobbying issues

House  
Senate  
TSA  
Customs & Border Patrol  
Dept. of Homeland Security

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

HR 2360  
S 2008  
S 1052  
FDA Recordkeeping  
Cargo Security  
Terrorism Risk Insurance

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Sheryl	Bonilla	Mrs.	
Leo	Diaz	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

1000073476

Printed Name and Title **Arnold Wellman, Vice President, Corporate Public Affairs**



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** information as requested. Attach additional page(s) as needed.

15. General issue area code TRD - Trade (Domestic & Foreign) (one per page)

16. Specific lobbying issues

S 1048  
CAFTA  
WTO - GATS  
China Post  
Japan Post

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate  
USTR  
Commerce  
State Department  
Department of Homeland Security

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Sheryl	Bonilla	Mrs.	
Catherine	Harper	Ms.	
Selina	Jackson	Ms.	
Dana	Richardson	Ms.	
Royal	Roth	Mr.	
Arnold	Wellman	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000073477



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code.** Provide information as requested. Attach additional page(s) as needed.

15. General issue area code WAS - Waste(hazardous/solid/interstate/nuclear) (one per page)

16. Specific lobbying issues

Hazardous Materials Voluntary Disclosure Reporting Program

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

DOT

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Leo	Diaz	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000073478



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code.** Provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX - Taxation/Internal Revenue Code (one per page)

16. Specific lobbying issues

HR 1956  
HR 2471  
S 1066  
Personal Service Corporation Tax Avoidance

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Lisa	Hamilton	Ms.	
Michael	Kiely	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000073479





Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide the information as requested. Attach additional page(s) as needed.

15. General issue area code CSP - Consumer Issues/Safety/Protection (one per page)

16. Specific lobbying issues

Data security and privacy

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Lisa	Hamilton	Ms.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code.** Provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA - Transportation (one per page)

16. Specific lobbying issues

Highway Reauthorization Bill  
Railroad Safety

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

House  
Senate  
Surface Transportation Board

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Thomas	Jensen	Mr.	
Charles	Meyers	Mr.	
Arnold	Wellman	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title Arnold Wellman, Vice President, Corporate Public Affairs

0000073481



Registrant Name UPS (United Parcel Service)

Client Name UPS (United Parcel Service)

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code,** provide the information as requested. Attach additional page(s) as needed.

15. General issue area code HCR - Health Issues (one per page)

16. Specific lobbying issues

S 406

17. House(s) of Congress and Federal agencies contacted ☐ Check if None

Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name			Covered Official Position (if applicable)
Charles	Meyers	Mr.	

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Printed Name and Title **Arnold Wellman, Vice President, Corporate Public Affairs**

Filing #118e4340-98bd-4a19-8a03-894923656210 - Page 37 of 38

0000073482

