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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Haake and Associates			
2. Address <input type="checkbox"/> Check if different than previously reported 1301 K Street, NW Suite 900 East Tower, Washington, DC 20005			
3. Principal Place of Business (if different from line 2) City: State/Zip (or Country)			
4. Contact Name Deborah Outlaw	Telephone 202/408-8703	E-mail (optional)	5. Senate ID # 17226-125
7. Client Name <input type="checkbox"/> Self SmithKline Beecham	6. House ID # 33328009		

TYPE OF REPORT 8. Year 000 Midyear (January 1-June 30) ☒ OR Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ → Termination Date _____

11. No Lobbying Activity ☐

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>20,000</u> Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000) 14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options. <input type="checkbox"/> Method A. Reporting amounts using LDA definitions only <input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Signature

Tim Haake

Printed Name and Title Timothy M. Haake, Attorney

10/1/00

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Registrant Name Haake and Associates Client Name SmithKline Beecham

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code 000 (one per page)

16. Specific lobbying issues

Vaccine development appropriation; medical privacy legislation;
prescription drug coverage; managed care reform.

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

Senate
House of Representatives
Department of Defense/U.S. Army

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Timothy M. Haake		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above

☐ Check if None

SmithKline Beecham plc is the parent company of SmithKline
Beecham Corporation

Signature

T. M. Haake

Date 8/14/00

Printed Name and Title

Timothy M. Haake, Attorney

Form 100-2 (3/99)

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