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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|---|---|--------------------|-----------------------|
| 1. Registrant Name POLICY DIRECTIONS INC. | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 818 Connecticut Avenue, N.W., Suite 225, Washington, D. C. 20006 | | | |
| 3. Principal Place of Business (if different from line 2) City: Same as above State/Zip (or Country) | | | |
| 4. Contact Name | Telephone | E-mail (optional) | 5. Senate |
| Frankie L. Trull | 202-776-0071 | fltrull@poldir.com | 31747-1 |
| 7. Client Name <input type="checkbox"/> Self | Philip Morris Management Corp./Kraft General Foods Division | | 6. House I 3211204 |

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) OR Year End (July 1

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____ 11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms
INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000

\$10,000 or more ⇨ \$ 20,000.00
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this period were:

Less than \$10,000

\$10,000 or more ⇨ \$ _____
Expenses (near

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description

Method A. Reporting amounts using LDA definition

Method B. Reporting amounts under section 6 Internal Revenue Code

Method C. Reporting amounts under section 1 Internal Revenue Code

Signature Frankie L. Trull

Printed Name and Title Frankie L. Trull, President



Registrant Name POLICY DIRECTIONS INC. Client Name Philip Morris Management Corp.
Kraft General Foods Division

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code E00 (one per page)

16. Specific lobbying issues

FDA regulation

17. House(s) of Congress and Federal agencies contacted Check if None

Department of Health & Human Services

FDA

House of Representatives

U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------------|---|
| Frankie L. Trull | |
| Kathleen (Kay) Holcombe | |
| Steven L. Kopperud | |
| | |
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| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Frankie L. Trull Date February 11,

Printed Name and Title Frankie L. Trull, President



Registrant Name POLICY DIRECTIONS INC. Client Name Philip Morris Management Corp
Kraft General Foods Division

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

Sugar Program
Coffee importation

17. House(s) of Congress and Federal agencies contacted

Check if None

Department of Health & Human Services
FDA
House of Representatives
U. S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------------|---|
| Frankie L. Trull | |
| Kathleen (Kay) Holcombe | |
| | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

Signature Frankie L. Trull Date February 11, 20

Printed Name and Title Frankie L. Trull, President

