

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE
02 AUG 12 AM

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name The Fertilizer Institute			
2. Address <input type="checkbox"/> Check if different than previously reported 820 First Street, NE, Suite 430			
3. Principal Place of Business (if different from line 2) City: Washington DC 20002 State/Zip (or Country)			
4. Contact Name F. Everett Zillinger	Telephone 202/962-0490	E-mail (optional) ezillinger@tfi.org	5. Senate ID # 14461-12
7. Client Name <input checked="" type="checkbox"/> Self			6. House ID # 31673000

TYPE OF REPORT 8. Year 2002 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇒ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000

\$10,000 or more ⇒ \$ _____
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000

\$10,000 or more ⇒ \$ 359,000
Expenses (nearest \$20,000)

14. REPORTING METHOD. Check box to indicate reporting method. See instructions for description of method.

- Method A. Reporting amounts using LDA definitions
- Method B. Reporting amounts under section 6033(e) Internal Revenue Code
- Method C. Reporting amounts under section 162(e) Internal Revenue Code

Signature _____

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is **no longer** expected to act as a lobbyist for the client

Gary D. Myers

ISSUE UPDATE

24. General lobbying issues previously reported that **no longer** pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)

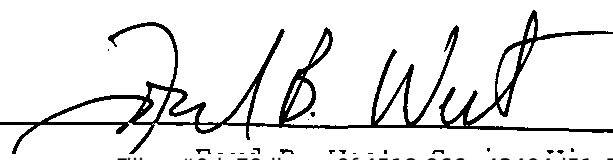
26. Name of each previously reported organization that is **no longer** affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	C p c

28. Name of each previously reported foreign entity that **no longer** owns, or controls, or is affiliated with the registrant affiliated organization

Signature  Date August 12, 2002

Printed Name and Title

FORD B. WEST, SENIOR VICE PRESIDENT

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Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the client is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

- S. 1076, Agriculture Competition Enhancement Act
- S. 1731, The Agricultural Conservation and Rural Infrastructure Act of 2002
- S. 1076, Agriculture Competition Enhancement Act
- S. 20, Securing a Future for Independence Agriculture Act of 2001
- H.R. 2330, Ag Rural Development Admin. Appropriations Act of 2002
- H.R., 1938, Conservation Enhancement Act
- H.R. 4, Securing America's Future Energy Act
- H.R. 1800, Upper Mississippi River Basin Conservation Act of 2001

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. Senate
- U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Ford B. West* Date August 12, 2002

The Fertilizer Institute

self

Registrant Name _____ Client Name _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and attach additional page(s) as needed.

15. General issue area code ALC (one per page)

16. Specific lobbying issues

- H.R. 3782, Clean-up Meth Act
- S. 2763, Clean-up Meth Act

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. House of Representatives
- U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Pamela Guffain	
Everett Zillinger	
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Ford B. West Date August 12, 2002

Printed Name and Title Ford B. West, Senior Vice President

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Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code ENG (one per page)

16. Specific lobbying issues

- H.R. 2217, Dept. of Interior and Related Agencies Appropriations Act 2002
- H.R. 2436, Energy Security Act
- H.R. 2460, Comprehensive Energy Research and Technology Act
- H.R. 2511, Energy Tax Policy Act
- H.R. 4, Securing America's Future Energy Act
- H.R. 1800, Upper Mississippi River Basin Conservation Act of 2001
- S. 597, Comprehensive Balanced Energy Policy Act
- S. 598, Comprehensive Balanced Energy Policy Act

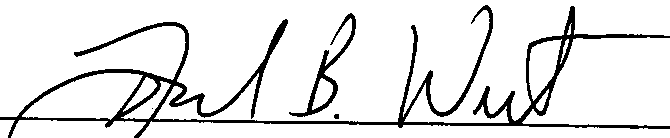
17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. Senate
- U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

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15. General issue area code ENG (con't) (one per page)

16. Specific lobbying issues

- S. 556, Clean Power Act
- S. 1766, Energy Policy Act of 2002
- S. 1746, Nuclear Security Act of 2001
- S. 1333, Renewable Energy and Energy Efficiency Investment Act of 2001
- S. 517, National Laboratories Partnership Improvement Act of 2001 (Senate Energy)

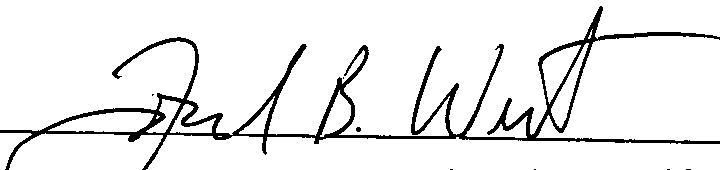
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- U.S. House of Representatives

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Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date August 12, 2002

Printed Name and Title Ford B. West, Senior Vice President

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Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

- S. 1602, Chemical Security Act of 2001
- S. 1602, (As reintroduced and passed by Senate EPW Committee)
- S. 2794, Homeland Security Act of 2002
- H.R. 5300, Chemical Security Act (companion to S.1602)

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West
Pamela Guffain
Everett Zillinger
.....

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date August 12, 2002

Printed Name and Title

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Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and provide information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific lobbying issues

- S. 2673, Public Company Accounting Reform and Investor Act of 2002
- H.R. 3763, Public Company Accounting Reform and Investor Act of 2002

17. House(s) of Congress and Federal agencies contacted Check if None


U.S. House of Representatives

U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

19. Interest of each foreign entry in the specific issues listed on line 16 above Check if None

Signature  Date August 12, 2002

Printed Name and Title _____

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Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and providing the information as requested. Attach additional page(s) as needed.

15. General issue area code FIR (one per page)

16. Specific lobbying issues
H.R. 4864, Anti-Terrorism Explosives Act of 2002
S. 1956, Safe Explosives Act

17. House(s) of Congress and Federal agencies contacted Check if None
U.S. House of Representatives
U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
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Pamela Guffain	
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Ford B. West Date August 12, 2002

Printed Name and Title FORD B. WEST, Senior Vice President

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Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific lobbying issues

- H.R. 2299, Dept. of Transportation & Related Agenices Appropriations Act of 2002
- S. 1178, Department of Transportation & Related Agencies Appropriations Act of 2002
- S. 1103, Railroad Competition Act of 2001
- H.R. 529, Recycled Materials in the Construction of Federal-aid highway projects
- H.R. 530, Allocation of funds for the purchase of recycled materials
- H.R. 2311, Energy & Water Development Appropriations Act of 2002
- S. 1171, Energy & Water Development Appropriations Act of 2002
- H.R. 999, Rail Merger Reform & Customer Protection Act
- S. 1602, Chemical Security Act of 2001

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. House of Representatives
- U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Pamela Guffain	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Ford B. West* Date August 12, 2002

Printed Name and Title John D. West, Senior Vice President

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Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each cod information as requested. Attach additional page(s) as needed.

15. General issue area code ^{TRA (con't)} _____ (one per page)

16. Specific lobbying issues

- H.R. 2950, Rail Infrastructure Development & Expansion Act for the 21st Century
- S. 1530, Railroad Advancement & Infrastructure Law for the 21st Century
- H.R. 999, Rail Merger Reform and Customer Protection Act
- S. 526, Rail Competition Reform Act
- H.R. 141, Surface Transportation Reform Act
- S. 1103, Railroad Competition Act
- S. 1669, HazMat Reauthorization
- S. 1820, HERO Act
- S. 1214, Port and Maritime Security Act and S.1750, Hazmat Endorsement Requiremer

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. House of Representatives
- U.S. Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Pamela Guffain	
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature *Ford B. West* Date August 12, 2002

Registrant Name The Fertilizer Institute Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

- S. 239, Cuba Food and Medicine Access Act of 2001
- S. 402, Cuban Humanitarian Trade Act of 2001
- S. 599, Permanent Trade Promotion Authority and Market Access Act
- H.R. 797, Cuban Humanitarian Trade Act of 2001
- H.R. 2149, Trade Promotion Authority Act
- H.J. Res. 50, China NTR Dissapproval Resolution
- H.R. 3009, Andean Trade Promotion Act (TPA Senate final vote)

17. House(s) of Congress and Federal agencies contacted Check if None

- U.S. Senate
- U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Ford B. West	
Everett Zillinger	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature  Date August 12, 2002

Printed Name and Title WILLIAM D. WEST, SENIOR VICE PRESIDENT

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