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SECRETARY OF THE SENATE

99 AUG 18 PM 4:47

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

H.D.

|                                                                                                                                                                                                              |                                    |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------|
| 1. Registrant Name<br><b>Washington Counsel, P.C.</b>                                                                                                                                                        |                                    |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported<br>Address <b>1150 17th Street, NW Suite 601</b><br>City <b>Washington</b> State/Zip (or Country) <b>DC 20036</b> |                                    |
| 3. Principal Place of Business (if different from line 2)<br>City _____ State/Zip (or Country) _____                                                                                                         |                                    |
| 4. Contact Name<br><b>Robert M. Rozen</b>                                                                                                                                                                    | 5. Senate ID #<br><b>40522-315</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>FDX Corporation</b>                                                                                                                                       | 6. House ID #<br><b>32807612</b>   |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) ☒ OR Year End (July 1-December 31) ☐

9. Check if this filing amends a previously filed version of this report ☐

10. Check if this is a Termination Report ☐ >> Termination Date \_\_\_\_\_

11. No Lobbying Activity ☐

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13                                                                                                                                                                                                                                                                                                                                                                                                                                                           |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>12. Lobbying Firms</b><br><br>INCOME relating to lobbying activities for this reporting period was:<br><br>Less than \$10,000 <input type="checkbox"/><br><br>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$100,000.00</u><br>Income (nearest \$20,000)<br><br>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>13. Organizations</b><br><br>EXPENSES relating to lobbying activities for this reporting period were:<br><br>Less than \$10,000 <input type="checkbox"/><br><br>\$10,000 or more <input type="checkbox"/> >> \$ _____<br>Expenses (nearest \$20,000)<br><br><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.<br><br><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only<br><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code<br><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code |

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 1 of 11

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AVI (one per page)

16. Specific Lobbying issues  
H.R.99, Interim Federal Aviation Administration Authorization Act,  
S.545, Federal Aviation Administration Authorization Act of 1999,  
S.643, Interim Federal Aviation Administration Authorization Act,

17. House(s) of Congress and Federal agencies contacted ☐ Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                            | Covered Official Position (if applicable)                | New       |
|---------------------------------|----------------------------------------------------------|-----------|
| <u>Badger, Doug</u>             | <u>Chief of Staff, Senate Majority Whip 12/98</u>        | <u>No</u> |
| <u>Doney, John L.</u>           |                                                          | <u>No</u> |
| <u>Fitzgerald, Jayne T.</u>     |                                                          | <u>No</u> |
| <u>Garrett-Nelson, LaBrenda</u> |                                                          | <u>No</u> |
| <u>Gasper, Gary J.</u>          |                                                          | <u>No</u> |
| <u>Gates, Bruce A.</u>          |                                                          | <u>No</u> |
| <u>Giordano, Nick</u>           | <u>Minority Chief Tax Counsel, Sen. Cmte. on Finance</u> | <u>No</u> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 2 of 11

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

| Item | Description               | Data                           |
|------|---------------------------|--------------------------------|
| 18a  | Lobbyist Name             | Leonard, Robert J.             |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Meltzer, Richard               |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Rozen, Robert M.               |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Urban, Timothy J.              |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Walnberger, Mark A.            |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Weise, George J.               |
| 18b  | Covered Official Position | U.S. Customs Commissioner-8/97 |
| 18c  | New Lobbyist              | No                             |

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific Lobbying issues  
H.R.22, Postal Modernization Act of 1999,  
postal reform

17. House(s) of Congress and Federal agencies contacted  
House of Representatives  
Senate

☐ Check if None

18. Name of each individual who acted as a lobbyist in this issue area

| Name                     | Covered Official Position (if applicable) | New |
|--------------------------|-------------------------------------------|-----|
| Badger, Doug             | Chief of Staff, Senate Majority Whip12/98 | No  |
| Doney, John L.           |                                           | No  |
| Fitzgerald, Jayne T.     |                                           | No  |
| Garrett-Nelson, LaBrenda |                                           | No  |
| Gasper, Gary J.          |                                           | No  |
| Gates, Bruce A.          |                                           | No  |
| Leonard, Robert J.       |                                           | No  |

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature

Robert J. Leonard

Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal

Page 4 of 11

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

| Item | Description               | Data                           |
|------|---------------------------|--------------------------------|
| 18a  | Lobbyist Name             | Meltzer, Richard               |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Rozen, Robert M.               |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Urban, Timothy J.              |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Weinberger, Mark A.            |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Weise, George J.               |
| 18b  | Covered Official Position | U.S. Customs Commissioner-8/97 |
| 18c  | New Lobbyist              | No                             |

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code POS (one per page)

16. Specific Lobbying issues  
Postal Reform

17. House(s) of Congress and Federal agencies contacted ☐ Check if None  
Executive Office of the President  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                            | Covered Official Position (if applicable) | New       |
|---------------------------------|-------------------------------------------|-----------|
| <u>Doney, John L.</u>           |                                           | <u>No</u> |
| <u>Fitzgerald, Jayne T.</u>     |                                           | <u>No</u> |
| <u>Garrett-Nelson, LaBrenda</u> |                                           | <u>No</u> |
| <u>Gasper, Gary J.</u>          |                                           | <u>No</u> |
| <u>Gates, Bruce A.</u>          |                                           | <u>No</u> |
| <u>Leonard, Robert J.</u>       |                                           | <u>No</u> |
| <u>Meltzer, Richard</u>         |                                           | <u>No</u> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 6 of 11

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

| Item | Description               | Data                           |
|------|---------------------------|--------------------------------|
| 18a  | Lobbyist Name             | Razan, Robert M.               |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Urban, Timothy J.              |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Weinberger, Mark A.            |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Weise, George J.               |
| 18b  | Covered Official Position | U.S. Customs Commissioner-8/97 |
| 18c  | New Lobbyist              | No                             |

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific Lobbying issues  
Tax issues in the FY 2000 budget  
fuels tax issues

17. House(s) of Congress and Federal agencies contacted ☐ Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                            | Covered Official Position (if applicable)        | New       |
|---------------------------------|--------------------------------------------------|-----------|
| <u>Badger, Doug</u>             | <u>Chief of Staff, Senate Majority Whip12/98</u> | <u>No</u> |
| <u>Doney, John L.</u>           |                                                  | <u>No</u> |
| <u>Fitzgerald, Jayne T.</u>     |                                                  | <u>No</u> |
| <u>Garrett-Nelson, LaBrenda</u> |                                                  | <u>No</u> |
| <u>Gasper, Gary J.</u>          |                                                  | <u>No</u> |
| <u>Gates, Bruce A.</u>          |                                                  | <u>No</u> |
| <u>Leonard, Robert J.</u>       |                                                  | <u>No</u> |

19. Interest of each foreign entity in the specific issues listed on line 16 above ☒ Check if None

Signature Robert J. Leonard Date 7/30/1999

Printed Name and Title Robert J. Leonard - Principal Page 8 of 11

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

| Item | Description               | Data                           |
|------|---------------------------|--------------------------------|
| 18a  | Lobbyist Name             | Meltzer, Richard               |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Rozen, Robert M.               |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Urban, Timothy J.              |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Weinberger, Mark A.            |
| 18b  | Covered Official Position |                                |
| 18c  | New Lobbyist              | No                             |
| 18a  | Lobbyist Name             | Weise, George J.               |
| 18b  | Covered Official Position | U.S. Customs Commissioner-8/97 |
| 18c  | New Lobbyist              | No                             |

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRA (one per page)

16. Specific Lobbying issues

H.R.99, Interim Federal Aviation Administration Authorization Act,  
S.545, Federal Aviation Administration Authorization Act of 1999,  
S.643, Interim Federal Aviation Administration Authorization Act,

17. House(s) of Congress and Federal agencies contacted

☐ Check if None

House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                     | Covered Official Position (if applicable)  | New |
|--------------------------|--------------------------------------------|-----|
| Badger, Doug             | Chief of Staff, Senate Majority Whip 12/98 | No  |
| Doney, John L.           |                                            | No  |
| Fitzgerald, Jayne T.     |                                            | No  |
| Garrett-Nelson, LaBrenda |                                            | No  |
| Gasper, Gary J.          |                                            | No  |
| Gates, Bruce A.          |                                            | No  |
| Leonard, Robert J.       |                                            | No  |

19. Interest of each foreign entity in the specific issues listed on line 16 above

☒ Check if None

Signature

Robert J. Leonard

Date 7/30/1999

Printed Name and Title

Robert J. Leonard - Principal

Page 10 of 11

Registrant Name: Washington Counsel, P.C.

Client Name: FDX Corporation

| Item | Description               | Data                |
|------|---------------------------|---------------------|
| 18a  | Lobbyist Name             | Meltzer, Richard    |
| 18b  | Covered Official Position |                     |
| 18c  | New Lobbyist              | No                  |
| 18a  | Lobbyist Name             | Rozen, Robert M.    |
| 18b  | Covered Official Position |                     |
| 18c  | New Lobbyist              | No                  |
| 18a  | Lobbyist Name             | Urban, Timothy J.   |
| 18b  | Covered Official Position |                     |
| 18c  | New Lobbyist              | No                  |
| 18a  | Lobbyist Name             | Weinberger, Mark A. |
| 18b  | Covered Official Position |                     |
| 18c  | New Lobbyist              | No                  |