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# LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name American International Automobile Dealers Association ("AIADA")			
2. Address <input type="checkbox"/> Check if different than previously reported 211 North Union Street, #300, Alexandria, Virginia 22314			
3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____			
4. Contact Name Margaret Bauman	Telephone 703-519-7800	E-mail (optional) baumanM@aiada.org	5. Senate ID # 2684-12
7. Client Name <input type="checkbox"/> Self			6. House ID # 3161000

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-December)

9. Check if this filing amends a previously filed version of this report   
 10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_ 11. No Lobbying Activ

## INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

<p><b>12. Lobbying Firms</b></p> <p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____  <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p><b>EXPENSES</b> relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <u>310,000</u>  <small>Expenses (nearest \$20,000)</small></p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of option</p> <p><input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definitions o</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of Internal Revenue Code</p>
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Signature Marianne McInerney

0000390702



AIADA

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TRD (one per page)

16. Specific lobbying issues

Trade Promotion Authority  
Section 301 Matters  
25% Truck Import Duty

17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate  
USTR  
Department of Commerce

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Marianne McInerney	
P. Matthew Pinnell	
Marc A. Ross	
Rachel Conant	
Scott LaGanga	
Kevin Koonce	
Michael McBride	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 2/15/05

Printed Name and Title Marianne McInerney, President

1000390703



AIADA

Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AUT (one per page)

16. Specific lobbying issues

Luxury Tax  
General Automotive Issues

17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate  
USTR  
CPSC  
U.S. Treasury Department

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Marianne McInerney	
P. Matthew Pinnell	
Marc A. Ross	
Rachel Conant	
Scott LaGanga	
Kevin Koonce	
Michael McBride	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 2/15/05

Printed Name and Title Marianne McInerney, President

1000390704



AIADA  
Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

Estate Tax  
Capital Gains Tax  
Luxury Tax

17. House(s) of Congress and Federal agencies contacted  Check if None  
House and Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Marianne McInerney	
P. Matthew Pinnell	
Marc A. Ross	
Rachel Conant	
Scott LaGanga	
Kevin Koonce	
Michael McBride	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 2/15/05  
Printed Name and Title Marianne McInerney, President

0000390705



AIADA  
Registrant Name \_\_\_\_\_ Client Name \_\_\_\_\_

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code LAW (one per page)

16. Specific lobbying issues

Clean Air Act  
Corporate Average Fuel Economy

17. House(s) of Congress and Federal agencies contacted  Check if None

House and Senate  
EPA

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Marianne McInerney	
P. Matthew Pinnell	
Marc A. Ross	
Rachel Conant	
Scott LaGanga	
Kevin Koonce	
Michael McBride	

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Signature  Date 2/15/05

Printed Name and Title Marianne McInerney, President

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