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Washington, DC 20510

SECRETARY OF THE SENATE
02 MAR 12 PM

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Paul Smith (trade name: Policy Consulting Services)			
2. Address <input type="checkbox"/> Check if different than previously reported 310 Mill Road Falmouth MA 02540			
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) D.C. 20003			
4. Contact Name Paul Smith	Telephone (202) 675-3380	E-mail (optional)	5. Senate ID # 4814
7. Client Name <input type="checkbox"/> Self United Parcel Service			6. House ID # 3340

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) OR Year End (July 1-Dec

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms	13. Organizations
INCOME relating to lobbying activities for this reporting period was: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input checked="" type="checkbox"/> ⇨ \$ <u>60,000.00</u> Income (nearest \$20,000) Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).	EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000 <input type="checkbox"/> \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Expenses (nearest \$20,000) 14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of: <input type="checkbox"/> Method A. Reporting amounts using LDA definition <input type="checkbox"/> Method B. Reporting amounts under section 603 Internal Revenue Code <input type="checkbox"/> Method C. Reporting amounts under section 162 Internal Revenue Code

Signature Paul Smith

Printed Name and Title Paul Smith, Consultant



Registrant Name Smith (trade name: Policy Consulting Se Client Name United Parcel Service

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code LBR (one per page)

16. Specific lobbying issues

Customs – parity of USPS and Private Carriers
DHL/DPAG Freight forwarding

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
SELF	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Paul Smith Date 2/14/02

Printed Name and Title Paul Smith, Consultant



Registrant Name Smith (trade name: Policy Consulting Se Client Name United Parcel Service

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15. General issue area code TRA (one per page)

16. Specific lobbying issues

Customs – parity of USPS and Private Carriers
DHL/DPAG Freight forwarding

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
SELF	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Paul Smith Date 2/14/02

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15. General issue area code TAX (one per page)

16. Specific lobbying issues

tax incentives for alternative fuel vehicles (HR 4, S. 760)

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
SELF	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Paul Smith Date 2/14/02

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15. General issue area code ENG (one per page)

16. Specific lobbying issues

alternative fuel mandates PL 102-486
climate change (S. 1294)

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
Senate
DOE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
self	

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15. General issue area code POS (one per page)

16. Specific lobbying issues

HR 22-like legislation

17. House(s) of Congress and Federal agencies contacted Check if None

U.S. House of Representatives
Senate
DOE

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