

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

UNITED PARCEL SERVICE OF AMERICA

2. Address:

55 GLENLAKE PKWY NE, ATLANTA, GA 30328

3. Principal place of business (if different from line 2):

4. Contact Name: SHAREN KINNEY

Telephone: 2026751712

E-mail (optional): sakinney@ups.com

Senate ID #: 39223-12

House ID #:

7. Client Name: ☐ Self

UPS (UNITED PARCEL SERVICE)

TYPE OF REPORT

8. Year 2006 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Income (nearest \$20,000): _____

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Expenses (nearest \$20,000): 1,480,000.00

14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code
☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: AVI (one per page)

16. Specific lobbying issues:

0 International Air Carrier Rights Noise/Night Flight International Air Restrictions Aviation Rights and Operating Issues Extended Twin Engine Operations (ETOPS) Rulemaking FAA Reauthorization Aviation Technology Issues War Risk Insurance, including HR 5576, HJR 102, HJR 100, HR 5631 Homeland Security Appropriations, including GR 5541 Transportation Appropriations, including HR 5576 (funding for aviation technology and motor carrier technical corrections) Financial Data Protection Act of 2006 - HR 3997 Data Accountability and Trust Act - HR 4127 Fuel Cell Hydraulic Hybrid Hybrid Electric Education of UPS ALternative Fuel Vehicles Export-Import Bank Reauthorization Act - HR 5068, S 3938 Aviation Security, including S. 1052, HR 2649, HR 2044, HR 2688 Air Cargo Security Rule Maritime and Supply Chain Solutions Security, including HR 4954, S 2008, S 2459 Dept. of Homeland Security Reauthorization, HR 5814 TSA Final Rule TSA Security Programs NIPP HR 4 Railway Labor Act, including pilot negotiation issues HR 22 S. 662 Fair Pricing for Retail Competition Pedigree Legislation HR 4 HR 2830 S 1783 Multi-employer Pension Plan Reform Highway Bill Technical Corrections, including HR 5689, HR 6233 Railroad Investment Tax Credits Retail Franchise Operations Small Business Health Plans Tort Reform Minimum Wage Economic Development Act - HR 2471, S 1066 Business Activity Tax Simplification - HR 1956 FAA Reauthorization Education of UPS Services Escalating Fuel Costs and Use of Alternative Fuels FLSA Overtime Requirements Vietnam PNTR Security Prosperity and Partnership of North America Initiative Dominican Republic Customs Brazil Customs US Customs Procedures Doha Round China Post India Post US-Korea FTA US-China Trade Policy Peru TPA Highway Bill Technical Corrections HM 240 HM-215F-NPRM HM 218D HM 2151

17. House(s) of Congress and Federal agencies contacted:

Federal Aviation Administration (FAA)
HOUSE OF REPRESENTATIVES
Office of Management & Budget (OMB)
SENATE
State, Dept of (DOS)
Transportation, Dept of (DOT)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT
Covered Official Position (if applicable): N/A
Name: FRANCESCONI, MICHAEL
Covered Official Position (if applicable): N/A
Name: HARPER, CATHY
Covered Official Position (if applicable): N/A
Name: RICHARDSON, DANA
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: BUD (one per page)

16. Specific lobbying issues:

1

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: CSP (one per page)

16. Specific lobbying issues:

2

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HAMILTON, LISA

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ENG (one per page)

16. Specific lobbying issues:

3

17. House(s) of Congress and Federal agencies contacted:
Energy, Dept of
HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALAGNA, MARK
Covered Official Position (if applicable): N/A
Name: RICHARDSON, DANA
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: FIN (one per page)

16. Specific lobbying issues:

4

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HAMILTON, LISA

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

5

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Homeland Security, Dept of (DHS)

SENATE

Transportation Security Administration

U.S. Customs & Border Protection

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

Name: DIAZ, LEO

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: LBR (one per page)

16. Specific lobbying issues:

6

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Labor, Dept of (DOL)

SENATE

Transportation, Dept of (DOT)

White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALAGNA, MARK

Covered Official Position (if applicable): N/A

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

Name: BONILLA, SHERYL

Covered Official Position (if applicable): N/A

Name: DUBOIS, MARCEL

Covered Official Position (if applicable): N/A

Name: KIELY, MICHAEL

Covered Official Position (if applicable): N/A

Name: ROTH, ROYAL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: PHA (one per page)

16. Specific lobbying issues:

8

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: POS (one per page)

16. Specific lobbying issues:

7

17. House(s) of Congress and Federal agencies contacted:
Government Accountability Office (GAO)
HOUSE OF REPRESENTATIVES
SENATE
Treasury, Dept of
White House Office

18. Name of each individual who acted as a lobbyist in this issue area:

Name: ALAGNA, MARK
Covered Official Position (if applicable): N/A
Name: BONILLA, SHERYL
Covered Official Position (if applicable): N/A
Name: DUBOIS, MARCEL
Covered Official Position (if applicable): N/A
Name: JENSEN, THOMAS
Covered Official Position (if applicable): N/A
Name: LEWIS, NICHOLAS
Covered Official Position (if applicable): N/A
Name: MEYERS, CHARLES
Covered Official Position (if applicable): N/A
Name: ROTH, ROYAL
Covered Official Position (if applicable): N/A
Name: WELLMAN, ARNOLD
Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RET (one per page)

16. Specific lobbying issues:

9

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Labor, Dept of (DOL)

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DUBOIS, MARCEL

Covered Official Position (if applicable): N/A

Name: JENSEN, THOMAS

Covered Official Position (if applicable): N/A

Name: KIELY, MICHAEL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: ROD (one per page)

16. Specific lobbying issues:

10

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BERGMAN, ROBERT

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: RRR (one per page)

16. Specific lobbying issues:

11

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: JENSEN, THOMAS

Covered Official Position (if applicable): N/A

Name: WELLMAN, ARNOLD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SMB (one per page)

16. Specific lobbying issues:

12

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

18. Name of each individual who acted as a lobbyist in this issue area:

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TAX (one per page)

16. Specific lobbying issues:

13

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: HAMILTON, LISA

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRA (one per page)

16. Specific lobbying issues:

14

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

Natl Transportation Safety Board (NTSB)

SENATE

State, Dept of (DOS)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BONILLA, SHERYL

Covered Official Position (if applicable): N/A

Name: MEYERS, CHARLES

Covered Official Position (if applicable): N/A

Name: RICHARDSON, DANA

Covered Official Position (if applicable): N/A

Name: WELLMAN, ARNOLD

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRD (one per page)

16. Specific lobbying issues:

15

17. House(s) of Congress and Federal agencies contacted:

Commerce, Dept of (DOC)

HOUSE OF REPRESENTATIVES

SENATE

U.S. Customs & Border Protection

U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: BONILLA, SHERYL

Covered Official Position (if applicable): N/A

Name: HARPER, CATHY

Covered Official Position (if applicable): N/A

Name: JACKSON, SELINA

Covered Official Position (if applicable): N/A

Name: RICHARDSON, DANA

Covered Official Position (if applicable): N/A

Name: ROTH, ROYAL

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRU (one per page)

16. Specific lobbying issues:

16

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: JENSEN, THOMAS

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Registrant Name: UNITED PARCEL SERVICE OF AMERICA Client Name: UPS (UNITED PARCEL SERVICE)

LOBBYING ACTIVITY

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: WAS (one per page)

16. Specific lobbying issues:

17

17. House(s) of Congress and Federal agencies contacted:
Transportation, Dept of (DOT)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: DIAZ, LEO

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above. **None**

Signature: ON FILE Date: Jan 26, 2007

Printed Name and Title: ARNOLD WELLMAN, CORPORATE VICE PRESIDENT, PUBLIC A -