

Clerk of the House of Representatives  
Legislative Resource Center  
B-106 Cannon Building  
Washington, DC 20515

Secretary of the Senate  
Office of Public Records  
232 Hart Building  
Washington, DC 20510

SECRETARY OF THE SENATE

04 AUG 11 PM 1:0

**LOBBYING REPORT**

Lobbying Disclosure Act of 1995 (Section 5) – All Filers Are Required To Complete This Page

1. Registrant Name <b>Hecht, Spencer &amp; Associates</b>			
2. Address <input type="checkbox"/> Check if different than previously reported <b>499 South Capitol Street, SW, #507</b>			
3. Principal Place of Business (if different from line 2) City: <b>Washington</b> State/Zip (or Country) <b>D.C. 20003</b>			
4. Contact Name <b>Jackie West</b>	Telephone <b>(202) 554-2881</b>	E-mail (optional) <b>N/A</b>	5. Senate <b>179</b>
7. Client Name <input type="checkbox"/> Self <b>Brown &amp; Williamson</b>			6. House <b>312</b>

**TYPE OF REPORT** 8. Year 2004 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  ⇒ Termination Date \_\_\_\_\_

11. No Lobbying

**INCOME OR EXPENSES – Complete Either Line 12 OR Line 13**

12. Lobbying Firms	13. Organization
<p><b>INCOME</b> relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> ⇒ \$ <b>280,000.00</b> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>EXPENSES</b> relating to lobbying activities for this period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> ⇒ \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate accounting method. See instructions for descriptor</p> <p><input type="checkbox"/> <b>Method A.</b> Reporting amounts using LDA definition</p> <p><input type="checkbox"/> <b>Method B.</b> Reporting amounts under section 6011 Internal Revenue Code</p> <p><input type="checkbox"/> <b>Method C.</b> Reporting amounts under section 162 Internal Revenue Code</p>

Signature \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

LD-2 (REV.6/98)

Registrant Name Hecht, Spencer & Associates Client Name Brown & Williamson Tobacco Corp

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested.** Attach additional page(s) as needed.

15. General issue area code TOB (one per page)

16. Specific lobbying issues

- S.1177 – PACT Act (Hatch) – entire bill
- S.1490 – Tobacco Market Transition Act of 2003 – entire bill
- S.2461 – Family Smoking Prevention and Tobacco Control Act – entire bill
- S. Con. Res.95 – FY 05 Budget Resolution – provision relating to federal excise tax on cigarettes.
- H.R.4033 – Fair and Equitable Tobacco Reform Act of 2004 – entire bill
- H.R.4520 – American Jobs Creation Act – all provisions relating to tobacco buyout.

17. House(s) of Congress and Federal agencies contacted  Check if None

U.S. Senate  
U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>William H. Hecht</b>	
<b>Timothy P. Hecht</b>	
<b>Franklin C. Phifer, Jr.</b>	
<b>Stuart K. Spencer</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

B.A.T. Industries, identified on LD-1 as Brown & Williamson Tobacco Corporation's parent company, is legislation that regulates tobacco use and tobacco products.

Signature \_\_\_\_\_ Date \_\_\_\_\_

Printed Name and Title \_\_\_\_\_

Form LD-2(Rev.6/98)

Registrant Name Hecht, Spencer & Associates Client Name Brown & Williamson Tobacco Corp

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each information as requested.** Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

H.R.2896 and H.R.4520 – American Jobs Creation Act; H.R.1769 & S.970, The Job Protection Act of 2003; S.1637, Jumpstart our Business Strength Act of 2003 – provisions relating to international tax reform and tax credits and deductions.

17. House(s) of Congress and Federal agencies contacted

Check if None

U.S. Senate

U.S. House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
<b>William H. Hecht</b>	
<b>Timothy P. Hecht</b>	
<b>Franklin C. Phifer, Jr.</b>	
<b>Stuart K. Spencer</b>	

19. Interest of each foreign entity in the specific issues listed on line 16 above

Check if None

B.A.T. Industries, identified on LD-1 as Brown & Williamson Tobacco Corporation's parent company, is interested in legislation that regulates tobacco use and tobacco products.

Signature

*Timothy P. Hecht*

Date **August 5, 2004**

---

Printed Name and Title **Timothy P. Hecht, Vice President**

---

Form LD-2(Rev.6/98)