

Clerk of the House of Representatives  
Legislative Resource Center  
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Washington, DC 20515

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SECRETARY OF THE SENATE

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H. D.

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

|   |                                   |   |                                   |
|---|-----------------------------------|---|-----------------------------------|
| 1. Registrant Name<br><b>Evans &amp; Black</b>  |                                   |   |                                   |
| 2. Registrant Address <input type="checkbox"/> Check if different than previously reported<br>Address <b>1615 L Street, NW</b> Suite <b>1220</b><br>City <b>Washington,</b> State/Zip (or Country) <b>DC 20036</b> <b>USA</b> |                                   |   |                                   |
| 3. Principal Place of Business (if different from line 2)<br>City State/Zip (or Country)  |                                   |   |                                   |
| 4. Contact Name<br><b>Rafe Morrissey</b>  | Telephone<br><b>202-659-0946</b>  | E-mail (optional)<br><b>rafe@mindspring.com</b> | 5. Senate ID #<br><b>13940-48</b> |
| 7. Client Name <input type="checkbox"/> Self<br><b>Hallmark Cards, Inc.</b>   | 6. House ID #<br><b>30291-003</b> |   |                                   |

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_  No Lobbying Activity

| INCOME OR EXPENSES - Complete Either Line 12 OR Line 13  |  |
|--|--|
| <b>12. Lobbying Firms</b><br>INCOME relating to lobbying activities for this reporting period was:<br>Less than \$10,000 <input type="checkbox"/><br>\$10,000 or more <input checked="" type="checkbox"/> >> \$ <u>\$60,000.00</u><br>Income (nearest \$20,000)<br><br>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | <b>13. Organizations</b><br>EXPENSES relating to lobbying activities for this reporting period were:<br>Less than \$10,000 <input type="checkbox"/><br>\$10,000 or more <input type="checkbox"/> >> \$ _____<br>Expenses (nearest \$20,000)<br><br><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.<br><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only<br><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code<br><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code |

Signature Rae Evans Date 8/3/99

Printed Name and Title Rae Evans - President Page 1 of 3

Registrant Name: Evans & Black

Client Name: Hallmark Cards, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code GOV (one per page)

16. Specific Lobbying issues

**All matters pertaining to the operation and continuation of the Hallmark/Salvation Army Prison Card Program.**

**All matters pertaining to the inclusion of greeting cards to the list of tariffed products resulting from the US/EU dispute over banana importation policies.**

17. House(s) of Congress and Federal agencies contacted  Check if None

Department of Justice  
House of Representatives  
Office of U.S. Trade Representative  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name             | Covered Official Position (if applicable) | New |
|------------------|---|-----|
| Black, Judy      |   | No  |
| Dyer, Teresa     |   | Yes |
| Evans, Rae       |   | No  |
| Macrowitz, Deena |   | No  |
| Morrissey, Rafe  |   | No  |
|                  |   |     |
|                  |   |     |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature *Rae Evans* Date 8/3/99

Printed Name and Title Rae Evans - President Page 2 of 3

Registrant Name: Evans & Black

Client Name: Hallmark Cards, Inc.

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code POS (one per page)

16. Specific Lobbying issues  
H.R. 22, Postal Reform Act of 1999, All matters pertaining to the reform of the U.S. Postal Service

17. House(s) of Congress and Federal agencies contacted  Check if None  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name                    | Covered Official Position (if applicable) | New        |
|-------------------------|---|------------|
| <u>Black, Judy</u>      |   | <u>No</u>  |
| <u>Dyer, Teresa</u>     |   | <u>Yes</u> |
| <u>Evans, Rae</u>       |   | <u>No</u>  |
| <u>Macrowitz, Deena</u> |   | <u>No</u>  |
| <u>Morrissey, Rafe</u>  |   | <u>No</u>  |
|                         |   |            |
|                         |   |            |

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 8/3/99

Printed Name and Title Rae Evans - President Page 3 of 3