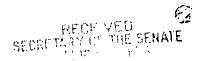
Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510



03 FEB 24 PM 12: 16

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| 1. Registrant Name  |   |
|---|---|
| Ryan, Phillips, Utrecht, & MacKinnon  |   |
| 2. Address  |   |
| 1133 Connecticut Avenue, NW, Suite 300  |   |
| 3. Principal Place of Business (if different from line 2)   |   |
| City: Washington State/Zip (or C  | Country) DC 20036   |
| 4. Contact Name Telephone   | E-mail (optional) 5. Senate ID  |
| Rodney Hoppe 202-293-1177   |   |
| 7. Client Name  Self  | 6. House ID   |
| Phillip Morris Management Corporation   | 30680   |
| TYPE OF REPORT 8. Year 2002 Midyear (   | (January 1-June 30) OR Year End (July 1-De  |
| 9. Check if this filing amends a previously filed version of this re  | eport   |
| 10. Check if this is a Termination Report  Termination  | on Date 11. No Lobbyi   |
| INCOME OR EXPENSES – Complete Either L  | ine 12 <b>OR</b> Line 13  |
| 12. Lobbying Firms  | 13. Organizations   |
| INCOME relating to lobbying activities for this reporting period was:   | <b>EXPENSES</b> relating to lobbying activities for this rewere:                              |
| Less than \$10,000  | Less than \$10,000  |
| \$10,000 or more \( \sum \) \( \frac{100,000}{\text{lncome (nearest \$20,000)}} \)  | \$10,000 or more Expenses (near   |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all | 14. REPORTING METHOD. Check box to indica accounting method. See instructions for description |
| payments to the registrant by any other entity for lobbying   | θ Method A. Reporting amounts using LDA defi  |
| activities on behalf of the client).  | θ Method B. Reporting amounts under section 6 Internal Revenue Code                           |
|   | θ Method C. Reporting amounts under section 1 Internal Revenue Code                           |
| Signature 9 cm C Rome   | 2/14/03   |

Filing #04bec0e9-18ec-473e-938a-a36ca4b986db - Page 1 of 12

| Printed Name and Title | Rodney Hoppe, Legislative Associate |  |
|------------------------|-------------------------------------|--|
|                        |                                     |  |

LD-2 (REV. 6/98)

| Registrant Name                          | Ryan, Phillips, Utrecht & MacKinnon   | Client Name           | e Phillip Morris Management Corpo                                     |
|--|---|-----------------------|---|
| engaged in lobby                         | TIVITY. Select as many codes as ing on behalf of the client during the quested. Attach additional page(s) a | e reporting period. U | he general issue areas in which the Ising a separate page for each co |
| 15. General issue                        | area code <u>BUD</u> (one per pag   | e)                    |   |
| tobacco.                                 | oying issues<br>2500, – FY03 Commerce, Justice,<br>S. 2801– FY2003. Agriculture Depa                        |                       |   |
| U.S. House<br>U.S. Senate<br>Executive O | Congress and Federal Agencies con   |                       | Check if None   |
| 18. Name of eac                          | h individual who acted as a lobbyis   | t in this issue area  |   |
|  | Name  |                       | Covered Official Position (if applicable)                             |
| Matt Berzok                              |   |                       |   |
| Rodney Hop                               | ре  |                       |   |
| Jeffrey M. N                             | 1acKinnon   |                       |   |
| Mark Planni                              | ng  |                       |   |
| Thomas M.                                | <br>Ryan  |                       |   |
| Joseph V. V                              | asapoli   |                       |   |
|  |   |                       |   |
| 19. Interest of each                     | ch foreign entity in the specific issues li   | sted on line 16 above | Check if None   |

Date

| <del></del>            |                                     |                   |
|------------------------|-------------------------------------|-------------------|
| Printed Name and Title | Rodney Hoppe- Legislative Associate |                   |
| _                      |                                     |                   |
| Enem I D.2 (Rev. 6/08) |                                     | $\mathbf{Pa_{j}}$ |

| Registrant Name R                            | yan, Phillips, Utrecht d | & MacKinnon  | Client Name      | Phillip Morris Management Corpor                                 |
|--|--------------------------|--|------------------|--|
| engaged in lobbying                          | on behalf of the clic    | any codes as necessal<br>ent during the reportional page(s) as neede | ing period. Usi  | general issue areas in which the ng a separate page for each cod |
| 15. General issue ar                         | ea code BUD              | (One per page)   |                  |  |
| 16. Specific lobbyi                          | ng issues                |  |                  |  |
| H.R. 2506, – F                               | Y2002 Foreign Ope        | rations Appropriation  | ns, provisions c | r issues related to tobacco.                                     |
|  |                          |  |                  |  |
|  |                          |  |                  | 1 (0)  |
| 17. House(s) of Co                           | ngress and Federal A     | Agencies contacted   | ∐ Che            | eck if None  |
| U.S. House<br>U.S. Senate<br>Executive Offic | e of the President       |  |                  |  |
| 18. Name of each i                           | ndividual who acted      | as a lobbyist in this  | issue area       |  |
|  | Name                     |  |                  | Covered Official Position (if applicable)                        |
| Matt Berzok                                  |                          | -  |                  |  |
| Rodney Hoppe                                 |                          |  |                  |  |
| Jeffrey M. Mac                               | Kinnon                   | _  |                  |  |
| Mark Planning                                | _                        |  |                  |  |
| Thomas M. Ry                                 | an<br>-                  | <u> </u>   |                  |  |
| Joseph V. Vasa                               | poli                     |  |                  |  |
|  | · <del></del> ·          | -  |                  |  |
|  |                          | -  |                  |  |
| 19. Interest of each                         | foreign entity in the sp | ecific issues listed on l  | ine 16 above     | Check if None  |
|  |                          |  |                  |  |

Date

| ~- <del>o</del>        |                                     |     |
|------------------------|-------------------------------------|-----|
| Printed Name and Title | Rodney Hoppe- Legislative Associate |     |
| r ID 2 (Pay 6/09)      | -                                   | Pag |

| Registrant Name                                  | Ryan, Phillips, Utrecht & MacKinnon   | Client Name                               | Phillip Morris Managemer                           | ıt Corp |
|--|---|---|--|---------|
| engaged in lobby                                 | CTIVITY. Select as many codes as necesting on behalf of the client during the reporture. Attach additional page(s) as necessary | orting period. Usi                        | general issue areas in whing a separate page for e | ich the |
| 15. General issue                                | e area code <u>TAX</u> (One per page)   |   |  |         |
| 16. Specific lobb<br>H.R. 1658,<br>Issues relate | bying issues Eliminate Federal Quota and Price Supposed to tobacco excise taxes, including fund                                 | orts for Tobacco, a<br>ling for new progr | all provisions.<br>rams.                           |         |
| U.S. House<br>U.S. Senate<br>Executive O         | Congress and Federal Agencies contacted flice of the President  | _   | eck if None  |         |
| 18. Name of eac                                  | ch individual who acted as a lobbyist in th   | 1   | Covered Official Position (if applica              | abie)   |
| Matt Berzok                                      |   |   |  |         |
| Rodney Hop                                       | ppe   |   |  |         |
| Jeffrey M. N                                     |   |   |  |         |
| Mark Planni                                      |   |   |  |         |
| Thomas M.  |   |   |  |         |
| Joseph V. V                                      | asapoli   |   |  |         |
|  |   |   |  |         |
|  |   | •   |  |         |
| 19. Interest of each                             | ch foreign entity in the specific issues listed or  | n line 16 above                           | Check if None                                      |         |
| Signature  |   |   | Date   |         |

| Registrant Name  | Ryan, Phillips, Utrecht & MacKinnon  | Clie   | nt Name                    | Phillip Morris Management Corpor                                  |
|--|--|--|----------------------------|---|
| engaged in lobby   | TIVITY. Select as many codes as necessing on behalf of the client during the report<br>quested. Attach additional page(s) as need  | ting per   | eflect the<br>riod. Usi    | general issue areas in which the ing a separate page for each cod |
| 15. General issue  | area code TOB (One per page)   |  |                            |   |
| Services the<br>H.R. 1990,<br>S. 247, To F<br>H.R. 1044,<br>H.R. 1043, | bying issues S. 190, A Bill to Amend the Food, Drug as authority to regulate tobacco, all provisions. 940, A Bill to Leave No Child Behind, provide for the Protection of Children From Preventing Children from Using Tobacco H.R. 1097, A bill to Amend the Food Drug S. 217, Fire safe cigarette act, all provisions. | ns.<br>provisio<br>n Tobac<br>and Tob<br>g Cosme | ns or issuco, all proposed | ues related to tobacco. rovisions. ducts, all provisions.         |
| U.S. House<br>U.S. Senate  | Congress and Federal Agencies contacted  |  | Check                      | if None   |
| 18. Name of eac  | th individual who acted as a lobbyist in thi   | s issue a  |                            | Covered Official Position (if applicable)                         |
| Matt Berzok  |  |  |                            |   |
| Rodney Hop   |  |  |                            |   |
| Jeffrey M. N   | MacKinnon  |  |                            |   |
| Mark Planni<br>Thomas M.   |  |  |                            |   |
| Joseph V. V  | asapoli<br>  |  |                            |   |
|  |  |  |                            |   |
| 19. Interest of each   | ch foreign entity in the specific issues listed on   | line 16  | above                      | Check if None   |
| Signature  |  |  |                            | Date  |

Pag

| LOBBYING ACTIVITY. Select as many codes as necessary to refle engaged in lobbying on behalf of the client during the reporting period information as requested. Attach additional page(s) as needed. | ct the general issue areas in which the  1. Using a separate page for each cod |
|--|--|
|  |  |
| 15. General issue area code <u>TRD</u> (One per page)  |  |
| 16. Specific lobbying issues   |  |
| None   |  |
| 17. House(s) of Congress and Federal Agencies contacted C  | heck if None   |
| 18. Name of each individual who acted as a lobbyist in this issue area  Name   | Covered Official Position (if applicable)                                      |
| Matt Berzok  |  |
| Rodney Hoppe   |  |
| Jeffrey M. MacKinnon   |  |
| Mark Planning  |  |
| Thomas M. Ryan   |  |
| Joseph V. Vasapoli   |  |
|  |  |
|  |  |
| 19. Interest of each foreign entity in the specific issues listed on line 16 above   | ve 🔀 Check if None   |
| Signature  | Date   |
| Printed Name and Title Rodney Hoppe-Legislative Associate  |  |