

LOBBYING REGISTRATION

Lobbying Disclosure Act of 1995 (Section 4)

Check if this is an Amended Registration ☐

1. Effective Date of Registration Feb 15, 2001

2. House Identification Number 30748035

Senate Identification Number 21506-404

REGISTRANT

3. Registrant Name: KESSLER & ASSOCIATES BUSINESS SERVICES

Address: 210 7TH ST SE #200

City: WASHINGTON State: DC Zip: 20003

4. Principal place of business (if different from line 3):

5. Telephone number and contact name:

202-547-6808 Contact: LEE TERRETT

E-mail(optional): lterrett@kesslerassoc.com

6. General description of registrant's business or activities:

Lobbying Firm

CLIENT

A Lobbying firm is required to file a separate registration for each client. Organizations employing in-house lobbyists should check the box labeled "Self" and proceed to line 10.

☐ Self

7. Client name: PHILIP MORRIS COS., INC.

Address: 1341 G STREET, NW, SUITE 900

City: WASHINGTON State: DC Zip: 20005

8. Principal place of business (if different from line 7):

9. General description of client's business or activities:

tobacco and food products

LOBBYISTS

10. Name of each individual who has acted or is expected to act as a lobbyist for the client identified on line 7. If any person listed in this section has served as a "covered executive branch official" or "covered legislative branch official" within two years of first acting as a lobbyist for the client, state the executive and/or legislative position(s) in which the person served.

Name: GROS, SIMON

Covered Official Position (if applicable): LA; REP FRANK LOBIONDO

Name: KESSLER, RICHARD

Covered Official Position (if applicable): N/A

Name: MUSSER, JAMES C.

Covered Official Position (if applicable): N/A

Name: SPORIDIS, HARRY

Covered Official Position (if applicable): N/A

LOBBYING ISSUES

11. General lobbying issue areas. Select all applicable codes listed in instructions and on the reverse side of Form LD-1, page 1:

TOB

12. Specific lobbying issues (current and anticipated):

Advocating passage of FDA regulation of tobacco. Advocating passage of non-flammable cigarette legislation

AFFILIATED ORGANIZATIONS

Registrant Name: KESSLER & ASSOCIATES BUSINESS SERVICES Client Name: PHILIP MORRIS COS., INC.

13. Is there an entity other than the client that contributes more than \$10,000 to the lobbying activities of the registrant in a semi-annual period **and** 13. Is there an entity other than the client that contributes more than \$10,000 to the lobbying activities of the registrant in a semi-annual period in whole or in major part plans, supervises or controls the registrant's lobbying activities?

☒ No, then go to line 14.

☐ Yes, then complete the rest of this section for each entity matching the criteria above, then proceed to line 14.

FOREIGN ENTITIES

14. Is there any foreign entity that:

- a) holds at least 20% equitable ownership in the client or any organization identified on line 13; **OR**
- b) directly or indirectly, in whole or in major part, plans, supervises, controls, directs, finances or subsidizes activities of the client or any organization identified on line 13; **OR**
- c) is an affiliate of the client or any organization identified on line 13 and has a direct interest in the outcome of the lobbying activity?

☒ No, then sign and date the registration.

☐ Yes, then complete the rest of this section for each entity matching the criteria above, then sign and date the registration.

Signature: ON FILE Date: Feb 20, 2001

Printed Name and Title: DARLA M. TOMES - DEPUTY DIRECTOR OF COMMUNICATIONS