

## LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - **All Filers Are Required To Complete This Page**

1. Registrant Name:

**XENOPHON STRATEGIES**

2. Address:

1625 EYE STREET NW 6TH FLOOR, WASHINGTON, DC 20006

3. Principal place of business (if different from line 2):

4. Contact Name: NANCY K WEST

Telephone: 202289-4001

E-mail (optional): nkwest@xenophonstrategies.com

Senate ID #: 83672-265

House ID #:

7. Client Name: ☐ Self

**BOMBARDIER TRANSPORTATION (HOLDINGS) USA, INC.**

### TYPE OF REPORT

8. Year 2004 Midyear (January 1 - June 30): ☐ **OR** Year End (July 1 - December 31): ☒

9. Check if this filing amends a previously filed version of this report: ☐

10. Check if this is a Termination Report: ☐ => Termination Date: 11. No Lobbying Activity: ☐

### INCOME OR EXPENSES

Complete Either Line 12 **OR** Line 13

#### 12. Lobbying Firms

**INCOME** relating to lobbying activities for this reporting period was:

Less than \$10,000: ☐

\$10,000 or more: ☒ => Income (nearest \$20,000): 25,000.00

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

#### 13. Organizations

**EXPENSES** relating to lobbying activities for this reporting period were:

Less than \$10,000: ☐

\$10,000 or more: ☐ => Expenses (nearest \$20,000): \_\_\_\_\_

#### 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

- ☐ **Method A.** Reporting amounts using LDA definitions only  
☐ **Method B.** Reporting amounts under section 6033(b)(8) of the Internal Revenue Code  
☐ **Method C.** Reporting amounts under section 162(e) of the Internal Revenue Code

Registrant Name: XENOPHON STRATEGIES Client Name: BOMBARDIER TRANSPORTATION  
(HOLDINGS) USA, INC.

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: HOM (one per page)

16. Specific lobbying issues:

Issues involving security technology

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CHLOPECKI, JULIE

Covered Official Position (if applicable): N/A

Name: LINDENBERG, TAMMY

Covered Official Position (if applicable): N/A

Name: WEST, NANCY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above.

BOMBARDIER, INC. / 800 RENA LEVESQUE BLVD, WEST MONTREAL, QUEBEC, CANADA / 100% OWNERSHIP OF CLIENT / \$0  
CONTRIBUTION FOR LOBBYING SERVICES

Registrant Name: XENOPHON STRATEGIES Client Name: BOMBARDIER TRANSPORTATION  
(HOLDINGS) USA, INC.

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: SCI (one per page)

16. Specific lobbying issues:

Issues involving security technology

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

19. Interest of each foreign entity in the specific issues listed on line 16 above.

BOMBARDIER, INC./ 800 RENA LEVESQUE BLVD, WEST MONTREAL, QUEBEC, CANADA/ 100% OWNERSHIP OF CLIENT/ \$0  
CONTRIBUTION FOR LOBBYING SERVICES

Registrant Name: XENOPHON STRATEGIES Client Name: BOMBARDIER TRANSPORTATION  
(HOLDINGS) USA, INC.

**LOBBYING ACTIVITY.**

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code: TRA (one per page)

16. Specific lobbying issues:

Issues involving security technology

17. House(s) of Congress and Federal agencies contacted:

HOUSE OF REPRESENTATIVES

SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CHLOPECKI, JULIE

Covered Official Position (if applicable): N/A

Name: LINDENBERG, TAMMY

Covered Official Position (if applicable): N/A

Name: WEST, NANCY

Covered Official Position (if applicable): N/A

19. Interest of each foreign entity in the specific issues listed on line 16 above.

Bombardier, Inc./800 Rena Levesque Boulevard, West Montreal, Quebec, Canada/100% Ownership of Client/ \$0 contribution for lobbying services

Signature: ON FILE Date: Feb 11, 2005

Printed Name and Title: NANCY K. WEST - SENIOR VICE PRESIDENT