Clerk of the House of Representatives Legislative Resource Center B-106 Cannon Building Washington, DC 20515 Secretary of the Senate Office of Public Records 232 Hart Building Washington, DC 20510

Secretary of the Senate Received: Aug 03, 2004

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name: **AMERICAN INSURANCE ASSN** 1130 CONNECTICUT AVE NW #1000, WASHINGTON, DC 20036 3. Principal place of business (if different from line 2): 4. Contact Name: LEIGH ANN PUSEY Telephone: 202-828-7138 E-mail (optional): lpusey@aiadc.org Senate ID #: 2662-12 House ID #: 31093000 7. Client Name: X Self TYPE OF REPORT 8. Year 2004 Midyear (January 1 - June 30): X OR Year End (July 1 - December 31): 9. Check if this filing amends a previously filed version of this report: 10. Check if this is a Termination Report:

=> Termination Date: 11. No Lobbying Activity: 🔲 INCOME OR EXPENSES Complete Either Line 12 OR Line 13 12. Lobbying Firms INCOME relating to lobbying activities for this reporting period was: Less than \$10,000: \$10,000 or more: => Income (nearest \$20,000); Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). 13. Organizations EXPENSES relating to lobbying activities for this reporting period were: Less than \$10,000: -\$10,000 or more: X => Expenses (nearest \$20,000): 1,635,000.00 14. Reporting Method.

Check box to indicate expense accounting method. See instructions for description of options.

Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code

Method C. Reporting amounts under section 162(e) of the Internal Revenue Code

Method A. Reporting amounts using LDA definitions only

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as

- 15. General issue area code: COM (one per page)
- 16. Specific lobbying issues:
- S.877, CAN-SPAM Act of 2003 S.1293, Criminal Spam Act of 2003 H.R.2214, Reduction in Distribution of Spam Act of 2003
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: ROEBERG, NICOLE Covered Official Position (if applicable): MANAGER, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: FIN (one per page)
- 16. Specific lobbying issues:

Optional Federal Chartering of Insurance Companies (no bills). S.228, Social Security Number Misuse Prevention Act S.153/H.R.858/H.R.1731, Identity Theft Penalty Enhancement Act S.223, Identity Theft Prevention Act. H.R.3108, Pension Funding Equity Act. S.1753, National Consumer Credit Reporting System Improvement Act of 2003. Fair and Accurate Credit Transactions Act (PL 108-159) (Implementation).

17. House(s) of Congress and Federal agencies contacted: Federal Trade Commission (FTC) HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CANTOR, ANDREW

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

Name: PUSEY, LEIGH ANN

Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS

Name: ROEBERG, NICOLE

Covered Official Position (if applicable): MANAGER, FEDERAL AFFAIRS

Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

LOBBYING ACTIVITY.

Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed

- 15. General issue area code: INS (one per page)
- 16. Specific lobbying issues:

Terrorism Risk Insurance Act (PL 107-297) (Implementation). H.R.2803, Small Business Revitalization and Manufacturing Revitalization. Act. H.R.6, Energy Policy Act. H.R.4634, Terrorism Insurance Backstop Extension Act. H.R.4772, Terrorism Risk Insurance Program Extension Act. S.2238, Bunning - Bereuter - Blumenauer Flood Insurance Reform Act.

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE Treasury, Dept of

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CANTOR, ANDREW
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS
Name: MERCADO, MOSES
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS
Name: PUSEY, LEIGH ANN
Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS
Name: ROEBERG, NICOLE
Covered Official Position (if applicable): MANAGER, FEDERAL AFFAIRS
Name: SHELK, MELISSA W.
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

LOBBYING ACTIVITY.

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- 15. General issue area code: LBR (one per page)
- 16. Specific lobbying issues:
- H.R.2673, Omnibus Appropriations, FY 2004 Bill S.1637, Jumpstart Our Business Strength (JOBS) Act, Overtime Rules Provisions (Sections 489 and 490)
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: SHELK, MELISSA W. Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

LOBBYING ACTIVITY.

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- 15. General issue area code: MED (one per page)
- 16. Specific lobbying issues:
- S.11, Patients First Act of 2003 S.607, Help Efficient, Accessible, Low-Cost, Timely Healthcare Act of 2003 H.R.5, Help Efficient, Accessible, Low-Cost, Timely Healthcare (HEALTH) Act of 2003 S.2061, Healthy Mothers and Healthy Babies Access to Care Act S.2207, Pregnancy and Trauma Care Access Protection Act
- 17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE
- 18. Name of each individual who acted as a lobbyist in this issue area:

Name: SHELK, MELISSA W.
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

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- 15. General issue area code: TOR (one per page)
- 16. Specific lobbying issues:

S.1125, Fairness in Asbestos Injury Resolution Act of 2003 S.2290, Fairness in Asbestos Injury Resolution H.R.115/S.274/S.1751/S.2062, Class Action Fairness Act of 2003 H.R.339, Personal Responsibility in Food Consumption Act of 2003 S.1428, Commonsense Consumption Act of 2003 H.R.1036/S.659, Protection of Lawful Commerce in Arms

17. House(s) of Congress and Federal agencies contacted: HOUSE OF REPRESENTATIVES SENATE

18. Name of each individual who acted as a lobbyist in this issue area:

Name: MERCADO, MOSES
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS
Name: PUSEY, LEIGH ANN
Covered Official Position (if applicable): SENIOR VICE PRESIDENT, FEDERAL AFFAIRS
Name: SHELK, MELISSA W.

Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

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- 15. General issue area code: TRD (one per page)
- 16. Specific lobbying issues:

Russia WTO Accession Saudi Arabia WTO Accession China Insurance Market Japan Insurance Market India Insurance Market Iraqi Financial Services Development Central American Free Trade Agreement (CAFTA)

17. House(s) of Congress and Federal agencies contacted: Commerce, Dept of (DOC) HOUSE OF REPRESENTATIVES SENATE U.S. Trade Representative (USTR)

18. Name of each individual who acted as a lobbyist in this issue area:

Name: CANTOR, ANDREW
Covered Official Position (if applicable): VICE PRESIDENT, FEDERAL AFFAIRS

19. Interest of each foreign entity in the specific issues listed on line 16 above. None

Signature: ON FILE Date: Aug 03, 2004

Printed Name and Title: LEIGH ANN PUSEY - SENIOR VICE PRESIDENT, GOVERNMENT AFFAIRS