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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name Will & Carlson, Inc.			
2. Address <input type="checkbox"/> Check if different than previously reported 1015 18th Street, NW Suite 600 Washington DC 20036 USA			
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____			
4. Contact Name Kristen K. Haskett	Telephone 202-429-4344	E-mail (optional) willcarl@erols.com	5. Senate ID # 41432-188
7. Client Name <input type="checkbox"/> Self City of Salem	6. House ID # 31087016		

TYPE OF REPORT 8. Year 2000 Midyear (January 1-June 30) **OR** Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report >> Termination Date _____

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p align="center">12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input checked="" type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p align="center">13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> >> \$ _____ Expenses (nearest \$20,000)</p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(c) of the Internal Revenue Code</p>

Signature _____ Date 8/8/2000

Printed Name and Title Peter Carlson - Principal Page 1 of 2

Registrant Name: Will & Carlson, Inc.

Client Name: City of Salem

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

- 15. General issue area code BUD (one per page)
- 16. Specific Lobbying issues
H.R.4635, VA, HUD and Independent Agencies Appropriations, Environmental Protection Agency
H.R.4733, Energy and Water Appropriations,

- 17. House(s) of Congress and Federal agencies contacted Check if None
Department of the Interior, Bureau of Reclamation
Environmental Protection Agency
House of Representatives
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Will, Robert P.</u>		<u>No</u>

- 19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature: *Peter Carlson* Date: 8/8/2000

Printed Name and Title: Peter Carlson - Principal Page 2 of 2