

Clerk of the House of Representatives
Legislative Resource Center
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Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

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LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name Ryan, Phillips, Utrecht, & Mackinnon		5. Senate ID	
2. Address <input type="checkbox"/> Check if different than previously reported 1133 Connecticut Avenue, NW, Suite 300		6. House ID 30680	
3. Principal Place of Business (if different from line 2) City: Washington State/Zip (or Country) DC 20036			
4. Contact Name Rodney Hoppe	Telephone 202-293-1177	E-mail (optional)	
7. Client Name <input type="checkbox"/> Self Phillip Morris Management Corporation			

TYPE OF REPORT 8. Year 2003 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination report Termination Date _____ 11. No Lobbying Activities

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

12. Lobbying Firms

INCOME relating to lobbying activities for this reporting period was:

Less than \$10,000

\$10,000 or more \$ 100,000
Income (nearest \$20,000)

Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).

13. Organizations

EXPENSES relating to lobbying activities for this reporting period were:

Less than \$10,000

\$10,000 or more \$ _____
Expenses (nearest \$20,000)

14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of method.

Method A. Reporting amounts using LDA defined accounting method.

Method B. Reporting amounts under section 6114 Internal Revenue Code

Method C. Reporting amounts under section 162(e) Internal Revenue Code

Signature

Printed Name and Title Re Iney Hoppe, Legislative Associate

LD-2 (REV. 6/98)

Registrant Name Ryan, Phillip: Utrecht & MacKinnon Client Name Phillip Morris Management Corpo

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** and attach additional page(s) as needed.

15. General issue area code BUD (one per page)

16. Specific lobbying issues

HR 2799, – FY04 Commerce, Justice, State & Judiciary Appropriations, provisions or issues related to tobacco
H.R. 2673, S. 1427– FY2004. Agriculture Department Appropriations, provisions or issues related to tobacco
H.R. 2800, S. 1426. FY2004. Foreign Operations Appropriations, provisions or issues related to tobacco

17. House(s) of Congress and Federal Agencies contacted Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	-----
Rodney Hoppe	-----
Jeffrey M. MacKinnon	-----
Mark Planning	-----
Thomas M. Ryan	-----
Joseph V. Vasapoli	-----

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature

Date

Printed Name and Title Rodney Hoppe- Legislative Associate

Form LD-2 (Rev. 6/98)

Pag

Registrant Name Ryan, Phillip: Utrecht & MacKinnon Client Name Phillip Morris Management Corpo

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. **Using a separate page for each code** and attach additional information as requested. Attach additional page(s) as needed.

15. General issue area code BUD (One per page)

16. Specific lobbying issues

H.R. 2506, – FY2002 Foreign Operations Appropriations, provisions or issues related to tobacco.

17. House(s) of Congress and Federal Agencies contacted Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____

Printed Name and Title Rodney Hoppe- Legislative Associate

Form LD-2 (Rev. 6/98)

Page

Registrant Name Ryan, Phillip; Utrecht & MacKinnon Client Name Phillip Morris Management Corpo

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and attach additional page(s) as needed.

15. General issue area code TAX (One per page)

16. Specific lobbying issues
Issues related to tobacco excise taxes, including funding for new programs.

17. House(s) of Congress and Federal Agencies contacted Check if None

- U.S. House
- U.S. Senate
- Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Registrant Name Ryan, Phillip Utrecht & MacKinnon Client Name Phillip Morris Management Corpo

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant was engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code and attach additional page(s) as needed.

15. General issue area code OB (One per page)

16. Specific lobbying issues

H.R. 245, Tobacco Market Transition Act, all provisions.

H.R. 140, Tobacco livelihood and economic assistance for our farmers act, all provisions

17. House(s) of Congress and Federal Agencies contacted Check if None

U.S. House

U.S. Senate

Executive Office of the President

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Registrant Name Ryan, Phillip; Utrecht & MacKinnon Client Name Phillip Morris Management Corpo

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code information as requested. Attach additional page(s) as needed.

15. General issue area code - RD (One per page)

16. Specific lobbying issues

None

17. House(s) of Congress and Federal Agencies contacted Check if None

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)
Matt Berzok	
Rodney Hoppe	
Jeffrey M. MacKinnon	
Mark Planning	
Thomas M. Ryan	
Joseph V. Vasapoli	

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____
Printed Name and Title Rodney Hoppe-Legislative Associate

