

Clerk of the House of Representatives
Legislative Resource Center
B-106 Cannon Building
Washington, DC 20515

Secretary of the Senate
Office of Public Records
232 Hart Building
Washington, DC 20510

SECRETARY OF THE SENATE

01 AUG 14 AM 11:00

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

| | | | |
|---|--|-----------------------------|----------------------------|
| 1. Registrant Name Mortgage Bankers Association of America | | | |
| 2. Address <input type="checkbox"/> Check if different than previously reported 1919 Pennsylvania Avenue NW, 8th Floor, Washington, DC 20006 | | | |
| 3. Principal Place of Business (if different from line 2) City: _____ State/Zip (or Country) _____ | | | |
| 4. Contact Name Howard Glaser | | Telephone (202) 557-2904 | E-mail (optional) |
| | | | 5. Senate ID # 25955-12 |
| 7. Client Name <input type="checkbox"/> Self | | | 6. House ID # 25955 |

TYPE OF REPORT 8. Year 2001 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report ⇨ Termination Date _____

11. No Lobbying Activities

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13

| 12. Lobbying Firms | 13. Organizations |
|--|--|
| INCOME relating to lobbying activities for this reporting period was: | EXPENSES relating to lobbying activities for this report period were: |
| Less than \$10,000 <input type="checkbox"/> | Less than \$10,000 <input type="checkbox"/> |
| \$10,000 or more <input type="checkbox"/> ⇨ \$ _____ Income (nearest \$20,000) | \$10,000 or more <input type="checkbox"/> ⇨ \$ <u>344,701.98</u> Expenses (nearest \$20,000) |
| Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client). | 14. REPORTING METHOD. Check box to indicate accounting method. See instructions for description of options. |
| | <input checked="" type="checkbox"/> Method A. Reporting amounts using LDA definition |
| | <input type="checkbox"/> Method B. Reporting amounts under section 6033(b) Internal Revenue Code |
| | <input type="checkbox"/> Method C. Reporting amounts under section 162(e) Internal Revenue Code |

Signature _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers
Registrant Name Association of America Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (one per page)

16. Specific lobbying issues

FHA Streamlined Downpayment Calculation
Projected Surplus FHA Mutual Mortgage Insurance Fund
RESPA/TILA Reform
Subprime Lending
Treble Damages

17. House(s) of Congress and Federal agencies contacted Check if None

United States House of Representatives
United States Senate
Department of Housing and Urban Development

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|------------------|---|
| Bud Carter | |
| Barbara Albrecht | |
| Rod Alba | |
| Steve O'Connor | |
| Burton Wood | |
| Howard Glaser | |
| | |
| | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers

Registrant Name Association of America Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (cont) (one per page)

16. Specific lobbying issues

Credit Subsidy
Secondary Market for Commercial Mortgages
Federal Home Loan Bank System
Ginnie Mae

17. House(s) of Congress and Federal agencies contacted Check if None

United States House of Representatives
United States Senate
Department of Housing and Urban Development

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------------|---|
| Larry Gilmore | |
| Vicki Vidal | |
| Cheryl Malloy | |
| Jonathan McKetney | |
| Kathy Gibbons | |
| Phyllis Slesinger | |

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers
Association of America
Registrant Name _____ Client Name Self _____

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant is engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (cont) (one per page)

16. Specific lobbying issues

HR 1409 Proposed on Real Estate Brokerage Activities
Regulation of Fannie Mae and Freddie Mac
Predatory Lending

17. House(s) of Congress and Federal agencies contacted Check if None

United States House of Representatives
United States Senate
Department of Housing and Urban Development

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|-------------|---|
| Bob O'Toole | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers

Registrant Name Association of America Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code BNK (one per page)

16. Specific lobbying issues

S 420, HR 333 Commercial Real Estate Bankruptcy
Single Asset Bankruptcies

17. House(s) of Congress and Federal agencies contacted Check if None

United States House of Representatives
United States Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---------------|---|
| Howard Glaser | |
| Burton Wood | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers

Registrant Name Association of America Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the reg engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, information as requested. Attach additional page(s) as needed.

15. General issue area code HOU (one per page)

16. Specific lobbying issues

S 1163, HR 1629

FHA Multifamily Mortgage Limit

17. House(s) of Congress and Federal agencies contacted Check if None

United States House of Representatives
United States Senate
Department of Housing and Urban Development

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|------------------|---|
| Barbara Albrecht | |
| Cheryl Malloy | |
| Howard Glaser | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers
Registrant Name Association of America Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the regi engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, p information as requested. Attach additional page(s) as needed.

15. General issue area code TAX (one per page)

16. Specific lobbying issues

HR 951, S 677 Low - Income Housing Tax Credits and Mortgage Revenue Bonds
HR 4163, HR 1030, S 2436 Tax Issues

17. House(s) of Congress and Federal agencies contacted Check if None

United States House of Representatives
United States Senate

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---------------|---|
| Cheryl Malloy | |
| Burton Wood | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers
Registrant Name Association of America Client Name Self

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code ENV (one per page)

16. Specific lobbying issues

Environmental Issues
Brownfields

17. House(s) of Congress and Federal agencies contacted Check if None

United States House of Representatives

18. Name of each individual who acted as a lobbyist in this issue area

| Name | Covered Official Position (if applicable) |
|---------------|---|
| Howard Glaser | |
| Burton Wood | |
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19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature _____ Date _____

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



Mortgage Bankers
 Registrant Name Association of America Client Name Self

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

21. Client new principal place of business (if different from line 20)

City _____ State/Zip (or Country) _____

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

| | | |
|--------------------|-----------------|------------|
| Rachel DeMarcus | Robert Josephs | Don Thoren |
| Margaret Simmons | Christine McGee | |
| William Cumberland | Paul Reid | |
| Michael Ferrell | Eugene Swanzey | |

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

| Name | Address | Principal Place of Business (city and state or country) |
|------|---------|--|
| | | |

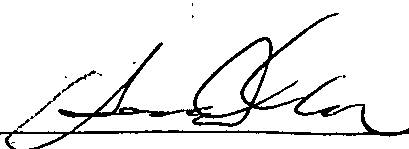
26. Name of each previously reported organization that is no longer affiliated with the registrant or client

FOREIGN ENTITIES

27. Add the following foreign entities

| Name | Address | Principal place of business (city and state or country) | Amount of contribution for lobbying activities | Other cl |
|------|---------|--|---|-------------|
| | | | | |

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant affiliated organization

Signature  Date 8/14/01

Printed Name and Title Howard Glaser, Senior Staff Vice President Government Affairs



January - June 2001 Lobbying Report Expenditures

| Lobbyists | January | February | March | April | May | June | Total |
|----------------------------------|------------|-----------|-------------|----------|-----------|--------------|---------------------|
| Burton Wood | | | \$ 833.00 | | | | \$ 833.00 |
| Barbara Albrecht | \$ 884.22 | \$ 389.67 | \$ 805.25 | \$266.14 | \$ 443.10 | \$ 28.00 | \$ 2,816.38 |
| Magaret Simmons | \$ 133.72 | \$ 276.58 | \$ 109.00 | | | | \$ 519.30 |
| Steve O'Connor | | | | | | \$ 350.00 | \$ 350.00 |
| Cheryl Malloy | | | | | | \$12,261.00 | \$12,261.00 |
| Larry Gilmore | | | | | | \$ 200.00 | \$ 200.00 |
| Kathy Gibbons | | | | | | \$ 100.00 | \$ 100.00 |
| Tina Haskell | | | | | | \$ 100.00 | \$ 100.00 |
| Vicki Vidal | | | | | | \$ - | \$ - |
| Alison Utermohlen | | | | | | \$ 50.00 | \$ 50.00 |
| Howard Glaser | | | | | | \$ 100.00 | \$ 100.00 |
| Bud Carter | | | | | | \$ 75.00 | \$ 75.00 |
| Phyllis Slesinger | | | | | | \$ - | \$ - |
| Rod Alba | | | | | | \$ - | \$ - |
| Jonathan McKetney | | | | | | \$ - | \$ - |
| Bob O'Toole | | | | | | \$ 150.00 | \$ 150.00 |
| Washington Leadership Conference | | | | | | \$14,462.81 | \$14,462.81 |
| Total | | | | | | | \$ 32,017.49 |
| Total | \$1,017.94 | \$ 666.25 | \$ 1,747.25 | \$266.14 | \$ 443.10 | \$ 27,876.81 | \$ 32,017.49 |



January - June 2001 Lobbying Report Expenditures

| Consultants | January | February | March | April | May | June | Total |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| 116 Club Inc. | \$ 80.00 | | \$ 40.00 | | \$ 40.00 | | \$ 160.00 |
| Black, Kelly, Scruggs & Healy Corp. | \$ 25,000.00 | \$ 25,759.82 | \$ 25,005.82 | \$ 25,000.00 | | | \$ 100,765.64 |
| Baker Hostetler | | | | | | \$ 15,000.00 | \$ 15,000.00 |
| Capitol Hill Club | | \$ 122.00 | \$ 122.00 | | \$ 152.03 | | \$ 396.03 |
| Chesapeake Enterprises | \$ 10,020.30 | \$ 10,000.00 | \$ 10,000.00 | \$ 10,200.83 | \$ 12,500.00 | \$ 12,506.17 | \$ 65,227.30 |
| Duane, Morris & Hecksher, LLP | | \$ 5,000.00 | | \$ 5,000.00 | \$ 12,769.88 | \$ 5,019.00 | \$ 27,788.88 |
| Eugene F. Swanzey | \$ 13,133.91 | | \$ 12,769.88 | \$ 25,945.09 | | | \$ 51,848.88 |
| Hill & Knowlton Inc. | | \$ 4,030.83 | | \$ 376.87 | | \$ 1,645.82 | \$ 6,053.52 |
| Leading Authorities | \$ 3,000.00 | | | | \$ 3,000.00 | | \$ 6,000.00 |
| Moore & Van Allen | | \$ 877.25 | | | | | \$ 877.25 |
| RHB Strategies | | \$ 3,000.00 | \$ 3,000.00 | \$ 3,000.00 | \$ 3,000.00 | \$ 3,000.00 | \$ 15,000.00 |
| Roll Call | \$ 23.45 | | | | | | \$ 23.45 |
| Sawchuk, Brown Associates | \$ 986.00 | | \$ 610.00 | | | | \$ 1,596.00 |
| The Smith Free Group | | | | | | \$ 23,792.14 | \$ 23,792.14 |
| The Washington Post | | | \$ 14,994.00 | \$ 5,000.00 | | | \$ 19,994.00 |
| Venable, Baetjer, Howard & Civiletti, LLP | \$ 5,000.00 | \$ 5,000.00 | | | | | \$ 10,000.00 |
| Washington Express | \$ 28.27 | \$ 150.62 | | | | | \$ 178.89 |
| Total | | | | | | | \$ 344,701.98 |
| Total | \$ 57,271.93 | \$ 53,940.52 | \$ 66,541.70 | \$ 74,522.79 | \$ 31,461.91 | \$ 60,963.13 | \$ 344,701.98 |

