

00 FEB -7 PM 2:38

LOBBYING REPORT

Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required To Complete This Page

1. Registrant Name LEONARD + COMPANY			
2. Address <input type="checkbox"/> Check if different than previously reported 3433 N. ALBEMARLE ST. ARLINGTON, VA. 22207			
3. Principal Place of Business (if different from line 2) City: A State/Zip (or Country)			
4. Contact Name BURLEIGH C.W. LEONARD	Telephone (703) 536-9118	E-mail (optional)	5. Senate ID # 22622-48
7. Client Name <input type="checkbox"/> Self INTERNATIONAL DAIRY FOODS ASSN.			6. House ID # 30407003

TYPE OF REPORT 8. Year 1999 Midyear (January 1-June 30) OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report

10. Check if this is a Termination Report Termination Date NOV. 1, 1999

11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p>12. Lobbying Firms</p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> <u>\$ 20,000</u> <small>Income (nearest \$20,000)</small></p> <p>Provide a good faith estimate, rounded to the nearest \$20,000, of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p>13. Organizations</p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> <u>\$</u> _____ <small>Expenses (nearest \$20,000)</small></p> <p>14. REPORTING METHOD. Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature: Burleigh C.W. Leonard

Printed Name and Title: BURLEIGH C.W. LEONARD, PRESIDENT

Registrant Name LEONARD + Co Client Name INTERNATIONAL DAIRY FOODS ASSN.

LOBBYING ACTIVITY. Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code AGR (one per page)

16. Specific lobbying issues

DAIRY PRICE SUPPORT PROGRAM
DAIRY CONTRACTS

17. House(s) of Congress and Federal agencies contacted Check if None

HOUSE OF REPRESENTATIVES
SENATE

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>BURLEIGH C.W. LEONARD</u>		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>
		<input type="checkbox"/>

19. Interest of each foreign entity in the specific issues listed on line 16 above Check if None

Signature Burleigh C.W. Leonard Date Feb. 2, 2000

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT

Information Update Page - Complete ONLY where registration information has changed.

20. Client new address

NA

21. Client new principal place of business (if different from line 20)

City

State/Zip (or Country)

22. New general description of client's business or activities

LOBBYIST UPDATE

23. Name of each previously reported individual who is no longer expected to act as a lobbyist for the client

NA

ISSUE UPDATE

24. General lobbying issues previously reported that no longer pertain

NA

AFFILIATED ORGANIZATIONS

25. Add the following affiliated organization(s)

Name	Address	Principal Place of Business (city and state or country)
	NA	

26. Name of each previously reported organization that is no longer affiliated with the registrant or client

NA

FOREIGN ENTITIES

27. Add the following foreign entities

Name	Address	Principal place of business (city and state or country)	Amount of contribution for lobbying activities	Ownership percentage in client
		NA		

28. Name of each previously reported foreign entity that no longer owns, or controls, or is affiliated with the registrant, client or affiliated organization

Signature Burleigh C.W. Leonard

Date Feb. 2, 2000

Printed Name and Title BURLEIGH C.W. LEONARD PRESIDENT