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# LOBBYING REPORT

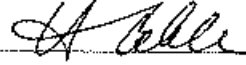
Lobbying Disclosure Act of 1995 (Section 5) - All Filers Are Required to Complete This Page

1. Registrant Name <b>Timmons and Company, Inc.</b>	
2. Registrant Address <input type="checkbox"/> Check if different than previously reported Address <b>Suite 850</b> <b>1850 K Street, NW</b> City <b>Washington</b> State/Zip (or Country) <b>DC 20006</b>	
3. Principal Place of Business (if different from line 2) City _____ State/Zip (or Country) _____	
4. Contact Name <b>William H. Cable</b>	5. Senate ID # <b>38164-303</b>
7. Client Name <input type="checkbox"/> Self <b>American Council of Life Insurance</b>	6. House ID # <b>30974027</b>

**TYPE OF REPORT** 8. Year 1999 Midyear (January 1-June 30)  OR Year End (July 1-December 31)

9. Check if this filing amends a previously filed version of this report   
10. Check if this is a Termination Report  >> Termination Date \_\_\_\_\_ 11. No Lobbying Activity

INCOME OR EXPENSES - Complete Either Line 12 OR Line 13	
<p><b>12. Lobbying Firms</b></p> <p>INCOME relating to lobbying activities for this reporting period was:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input checked="" type="checkbox"/> &gt;&gt; \$ <u>\$160,000.00</u> Income (nearest \$20,000)</p> <p>Provide a good faith estimate, rounded to the nearest \$20,000 of all lobbying related income from the client (including all payments to the registrant by any other entity for lobbying activities on behalf of the client).</p>	<p><b>13. Organizations</b></p> <p>EXPENSES relating to lobbying activities for this reporting period were:</p> <p>Less than \$10,000 <input type="checkbox"/></p> <p>\$10,000 or more <input type="checkbox"/> &gt;&gt; \$ _____ Expenses (nearest \$20,000)</p> <p><b>14. REPORTING METHOD.</b> Check box to indicate expense accounting method. See instructions for description of options.</p> <p><input type="checkbox"/> Method A. Reporting amounts using LDA definitions only</p> <p><input type="checkbox"/> Method B. Reporting amounts under section 6033(b)(8) of the Internal Revenue Code</p> <p><input type="checkbox"/> Method C. Reporting amounts under section 162(e) of the Internal Revenue Code</p>

Signature  Date 08/12/1999  
Printed Name and Title William H. Cable - Vice President Page 1 of 13

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code BAN (one per page)
16. Specific Lobbying issues  
H.R.833, Bankruptcy Reform Act of 1999 ,  
S.625, Bankruptcy Reform Act of 1999 ,  
All matters relating to the regulation of financial services institutions, in general and legislation as listed above.

17. House(s) of Congress and Federal agencies contacted  Check if None  
Executive Office of the President  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Bates, Michael J.</u>		<u>No</u>
<u>Bennett, Douglas</u>		<u>Yes</u>
<u>Cable, William H.</u>		<u>No</u>
<u>Fitzgibbons, Ellen</u>		<u>No</u>
<u>Harlow, Bryce L.</u>		<u>No</u>
<u>Keating, Timothy</u>		<u>No</u>
<u>Korologos, Tom C.</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 08/12/1999

Printed Name and Title William H. Cable - Vice President Page 2 of 13

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

Item	Description	Data
18a	Lobbyist Name	Timmons, William E.
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FIN (one per page)

16. Specific Lobbying issues

H.R.10, Financial Services Act of 1999,

H.R.665, Financial Services Modernization Act,

S.576, Financial Regulatory Relief and Economic Efficiency Act of 1999 ,

S.900, Financial Services Modernization Act of 1999,

All matters relating to the regulation of financial services institutions, in general and legislation as listed above.

17. House(s) of Congress and Federal agencies contacted  Check if None

Department of Treasury  
Executive Office of the President  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Rates, Michael J.		No
Bennett, Douglas		Yes
Cable, William H.		No
Fitzgibbons, Ellen		No
Harlow, Bryce L.		No
Keating, Timothy		No
Korologos, Tom C.		No

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 08/12/1999

Printed Name and Title William H. Cable - Vice President Page 4 of 13

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

Item	Description	Data
18a	Lobbyist Name	Timmons, William E.
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code FOR (one per page)

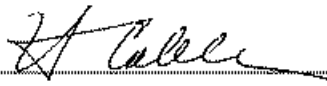
16. Specific Lobbying issues  
**H.J.RES.57, Resolved by the Senate and House of Representatives of the United States of America in Congress assembled, That the Congress does not approve the extension of the authority contained.,, All matters relating to the regulation of financial services institutions, in general and legislation as listed above.**

17. House(s) of Congress and Federal agencies contacted  Check if None  
**Executive Office of the President  
House of Representatives  
Senate**

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Bates, Michael J.		No
Bennett, Douglas		Yes
Cable, William H.		No
Fitzgibbons, Ellen		No
Harlow, Bryce L.		No
Keating, Timothy		No
Kornlogos, Tom C.		No

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 08/12/1999

Printed Name and Title William H. Cable - Vice President Page 6 of 13

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

Item	Description	Data
18a	Lobbyist Name	Timmons, William E.
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

15. General issue area code INS (one per page)
16. Specific Lobbying issues  
H.R.719, Managed Care Reform Act of 1999,  
S.300, Patients' Bill of Rights Plus Act,  
S.35, Long-Term Care Affordability and Availability Act of 1999,  
S.543, Genetic Information Nondiscrimination in Health Insurance Act of 1999,  
S.573, Medical Information Privacy and Security Act,  
All matters relating to the regulation of financial services institutions, in general and legislation as listed above.

17. House(s) of Congress and Federal agencies contacted  Check if None  
Department of Treasury  
Executive Office of the President  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Bates, Michael J.		No
Bennett, Douglas		Yes
Cable, William H.		No
Fitzgibbons, Ellen		No
Harlow, Bryce L.		No
Keating, Timothy		No
Korologos, Tom C.		No

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 08/12/1999

Printed Name and Title William H. Cable - Vice President Page 8 of 13



Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

Item	Description	Data
18a	Lobbyist Name	Timmons, William E.
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

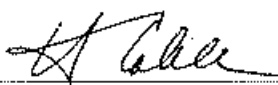
15. General issue area code RET (one per page)
16. Specific Lobbying issues  
S.1195, Financial Information Protection Act of 1999,  
S.741, Pension Coverage and Portability Act.  
All matters relating to the regulation of financial services institutions, in general and legislation as listed above.

17. House(s) of Congress and Federal agencies contacted  Check if None  
Department of Treasury  
Executive Office of the President  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
Bates, Michael J.		No
Bennett, Douglas		Yes
Cable, William H.		No
Fitzgibbons, Ellen		No
Harlow, Bryce L.		No
Keating, Timothy		No
Korologos, Tom C.		No

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 08/12/1999

Printed Name and Title William H. Cable - Vice President Page 10 of 13

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

Item	Description	Data
18a	Lobbyist Name	Timmons, William E.
18b	Covered Official Position	
18c	New Lobbyist	No

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

**LOBBYING ACTIVITY.** Select as many codes as necessary to reflect the general issue areas in which the registrant engaged in lobbying on behalf of the client during the reporting period. Using a separate page for each code, provide information as requested. Attach additional page(s) as needed.

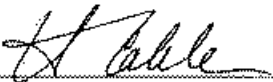
15. General issue area code TAX (one per page)
16. Specific Lobbying issues  
H.R.145, To amend the Internal Revenue Code of 1986 to allow individuals a deduction for amounts paid for insurance for medical care,  
All matters relating to the regulation of financial services institutions, in general and legislation as listed above.

17. House(s) of Congress and Federal agencies contacted  Check if None  
Department of Treasury  
House of Representatives  
Senate

18. Name of each individual who acted as a lobbyist in this issue area

Name	Covered Official Position (if applicable)	New
<u>Bates, Michael J.</u>		<u>No</u>
<u>Bennett, Douglas</u>		<u>Yes</u>
<u>Cable, William H.</u>		<u>No</u>
<u>Fitzgibbons, Ellen</u>		<u>No</u>
<u>Harlow, Bryce L.</u>		<u>No</u>
<u>Keating, Timothy</u>		<u>No</u>
<u>Korologos, Tom C.</u>		<u>No</u>

19. Interest of each foreign entity in the specific issues listed on line 16 above  Check if None

Signature  Date 08/12/1999

Printed Name and Title William H. Cable - Vice President Page 12 of 13

Registrant Name: Timmons and Company, Inc.

Client Name: American Council of Life Insurance

Item	Description	Data
18a	Lobbyist Name	Timmons, William E.
18b	Covered Official Position	
18c	New Lobbyist	No